

Bharat Petroleum Corporation Limited
(A Government of India Undertaking)



Invitation for Expression of Interest (EOI)
for
Vendor Registration

EOI REFERENCE NO: [CPO/MKTG/EOI/CEC/1/2013-14 Dated 09/07/2013](#)

Issued by:
CENTRAL PROCUREMENT ORGANIZATION (M),
BHARAT PETROLEUM CORPORATION LIMITED,
'A' INSTALLATION, SEWREE FORT ROAD, SEWREE (EAST),
MUMBI – 400015.

Invitation for Expression of Interest (EOI) from prospective Vendors for Supply of various items mentioned in this EOI

Expression of Interest (EOI) Ref No: [CPO/MKTG/EOI/CEC/1/2013-14](#) Dated 09/07/2013

1. Bharat Petroleum Corporation Limited (BPCL), a vertically integrated Navaratna energy company in India has an annual turnover of more than 35 billion USD with a place in the Fortune 500 Company for last many years.
2. BPCL has a strong network of 9,500 gasoline stations spread across India with a market share of more than 28 %. It has four Refineries (2 in Joint Venture), 100 terminal Installations, 48 LPG bottling plants, 2500 LPG distributors and many aviation stations.
3. BPCL is looking for '**registration**' of Vendors who are experienced, credible, resourceful and competent for supply of various kinds of Items required for the above facilities.

This invitation is for submission of Expression of Interest (EOI) from prospective vendors as per requirement detailed herewith.

Vendor can fill the vendor registration form online <https://bpcl.eproc.in> → Vendor Registration link only. No physical requests are entertained.

Only the details of EOI are also available at our corporate website <http://www.bharatpetroleum.in> under Engergising Business → Tenders → Search Tenders by Categories → CPO(Mktg) - Expression of Interest → EOI Ref No. CPO/MKTG/EOI/CEC/1/2013-14 and also at <http://eprocure.gov.in> . However, for apply for registration vendor has to visit <https://bpcl.eproc.in> → Vendor Registration link only.

4. Vendors are requested to submit their credentials in detail including documentary evidence which may establish their proven track record by way of certificates from clients for performance and service support, Purchase Order copies of same/ similar equipments, technical details with catalog, Safety Data Sheet etc. as per the format.
5. Vendors who are already enlisted /registered and doing similar jobs with BPCL also need to apply afresh. Vendors who are on the holiday list with BPCL need not apply.
6. Vendors to submit documents/information to satisfy BPCL requirements and should also be in a position to produce further information as and when required by BPCL.
7. Any vendor can participate in the EOI process. However, only vendors with technical, financial and credential competence for the items will be registered. BPCL's decision on any matter regarding registration of vendors shall be final and binding.

8. **Indian agent/stockiest/dealer/Channel partner of foreign vendor(s) can also submit the EOI documents in their name** with proper/valid authorization from the Principal foreign vendor.
9. **Registration of vendor shall be done for specific item(s). List of Items likely to be procured in the coming years are given in Procurement Category & Subcategory in the Annexure I.** Therefore vendor should clearly select item(s) for which he is interested for registration.
10. **All the MSE vendors are requested to attend the interaction meeting to be held at the 4 Regional offices of BPCL as per the details given below.**

SL NO	Date	Venue
1	22/07/2013	<i>Central Procurement Organization (M), Bharat Petroleum Corporation Limited, 'A' Installation, Sewree Fort Road, Sewree (East), Mumbai – 400015. Time: 1000 hrs to 1200 hrs</i>
1	23/07/2013	<i>Bharat Petroleum Corporation Limited, Plot No. A-5 And A-6, Sector -1, Udyog Marg, Noida, Uttar Pradesh – 201301. Time: 1000 hrs to 1200 hrs</i>
1	24/07/2013	<i>Bharat Petroleum Corporation Limited, Bharat Bhavan, Plot No- 31, Prince Gulam Md. Shah Road, Golf Green, Kolkata, West Bengal – 700095. Time: 1000 hrs to 1200 hrs</i>
1	26/07/2013	<i>Bharat Petroleum Corporation Limited, Anna Nagar, Chennai. 600040. Time: 1000 hrs to 1200 hrs</i>

11. BPCL at its discretion reserves the right to verify/re-verify the information submitted and inspects the vendor facilities to confirm the data submitted/ capabilities.
12. BPCL reserves the right to reject any /all applications without assigning any reason thereof including but not limited to on account of incomplete information, past performance with the other companies etc.
13. For any query, please contact :

Dy. Manager CEC (Mr. Ravi Kumar B) - Tel: 022 – 24176420

E-mail: ravikumarb@bharatpetroleum.in

Sr. Manager CEC, (Mr. Biju Gopinath) - Tel: 022 – 24176208

E-mail: bijug@bharatpetroleum.in

Annexure I

CATEGORY	SUB CATEGORY
I. COMPRESSORS	1. LPG COMPRESSOR - SCREW/RECIPROCATING/ROTARY/CENTRIFUGAL
	2. AIR COMPRESSOR WITH AIR DRYER- SCREW/RECIPROCATING/ROTARY/CENTRIFUGAL
II. PUMPS CENTRIFUGAL	1. SELF PRIMING PUMP
	2. FIRE FIGHTING PUMP
	3. JOCKEY PUMPS
	4. PROCESS PUMPS CENTRIFUGAL
III. POSITIVE DISPLACEMENT PUMPS	1. GEAR PUMP
	2. SCREW PUMP
	3. VARIABLE FLOW / DOSING PUMP
	4. V. T. PUMPS -FOR PETROLEUM APPLICATIONS
	5. VERTICAL CENTRIFUGAL SUBMERSIBLE PUMPS/PETROLEUM PRODUCTS APPLICATION
IV. PACKING PLANT AND LPG MARKET- ING COMPONENTS	1. CAROUSEL AND CAROUSEL STATIONS
V. GARAGE RETAIL OUTLET EQUIP- MENT SERVICE STATION EQUIPMENTS & TOOLS	1. ELECTRONIC DISPENSING PUMPS
	2. MECHANICAL DISPENSING PUMPS
	3. MULTI-PRODUCT DISPENSER
	4. RESTRICTED KEY WAY PAD LOCK
	5. SUBMERSIBLE TURBINE PUMPS - STP
VI. RVI SIGNAGES	1. POLE MOUNTED EMBLEM, MONOLITH, HIGH MAST SIGNAGES
VII. PROCESS INSTRUMENTS INSTRU- MENTS,METERS & GAUGES	1. OIL FINDING PASTE
	2. WATER FINDING PASTE
	3. BULKMETER- PD TYPE-MECHANICAL

	ELECTRONIC PD TYPE FLOW METERING ASSEMBLY+MASTER METER+PROVING VESSEL + BATCH CONTROLLER & ASSOCIATED INSTRUMENTATION PACKAGE + SET STOP VALVE + EARTHING RELAY
	4. FLOWMETERS TURBINE/ULTRASONIC / MASS FLOW
VIII. BUILDINGS,STRUCTURES AND TANKS	1. M.S UNDER GROUND TANKS (10/15/20/45 KLS)
IX. ELECTRIC POWER SOURCES AND POWER CONVERTERS GENERATORS, TRANSFORMERS, BATTERIES & TELE-COMMUNICATIONS/ELECTRONIC EQUIPMENT	1. DIESEL GENERATOR SETS
	2. TRANSFORMER
X. WIRES,CABLE CONNECTING, TERMINATING & INSULATION MATERIAL	1. COPPER & ALUMINIUM POWER CABLES (HT & LT)
	2. CONTROL/SIGNAL/INSTRUMENTATION CABLES ETC.
XI. LAMPS,LUMINARIES & LIGHTING CONTROL GEAR	1. LAMP-SCREW CAP/BAYONET CAP
	2. MERCURY VAPOUR LAMP
	3. SODIUM VAPOUR LAMP
	4. FLOURESCENT TUBES/LAMP
	5. BLENDED LAMP
	6. METAL HALIDE LAMPS
	7. LAMP FITTINGS
XII. HOSE & HOSE ASSEMBLIES	1. COMPOSITE HOSE
	2. P.D.HOSE-HARDWALL
	3. LPG HOSE WITH FITTINGS
	4. TANK LORRY/ WAGON HOSE WITH/ WITHOUT FITTINGS
	5. HOSE FOR AIRCRAFT FUELLING UPTO 2.5"NB

XIII. TUBULAR GOODS PIPES	1. API 5L ERW/SAW/SPIRAL PIPES
	2. API A106 SEAMLESS PIPES
	3. IS 1239/3589 ERW/SAW/SPIRAL PIPES
XIV. LOADING ARMS	1. LOADING ARM - POL / LPG / MARINE
XV. VALVES & ACCESSORIES	1. CI GATE VALVE
	2. CS GATE VALVE
	3. CI GLOBE VALVE
	4. CS GLOBE VALVE
	5. CI CHECK VALVE /NRV
	6. CS CHECK VALVE / NRV
	7. EXCESS FLOW CHECK VALVE
	8. CI PLUG VALVE & WRENCH
	9. CS PLUG VALVE & WRENCH
	10. CS PRESSURE BALANCED PLUG VALVE
	11. CS MOTOR OPERATED PRESSURE BALANCE PLUG VALVE
	12. CS BALL VALVES
	13. HAMMER BLIND VALVE
	14. SAFETY RELIEF VALVES
	15. THERMAL SAFETY RELIEF VALVES
	16. C.S. 4-WAY VALVE
	17. MOTOR OPERATED GATE/ GLOBE CHECK VALVE
	18. MOTOR OPERATED BALL VALVES
	19. REMOTE OPERATED VALVES -PNEUMATIC /ACTUATOR/MOTOR
	20. PNEUMATIC/AUTOMATIC CONTROL VALVES
	21. DOUBLE BLOCK & BLEED VALVES
	22. REMOTE OPERATED TRIPLE OFFSET BUTTERFLY VALVES
XVI. METALS AND NON-METAL IN BARS,PLATES,SHEETS,WIRE PRODUCTS	1. M. S. PLATES
	2. BQ PLATES
XVII. FASTENERS , PLASTIC SEALS	1. PLASTIC SEALS
XVIII. SMALL TOOLS DIP TAPE/ROD,DRILL	1. DIP TAPE & ACCESSORIES

BIT,SCREW,NUT,GASKET	
	2. DIP RODS - ALUMINIUM
XIX. INDUSTRIAL & LABORATORY CHEMICALS	1. GENERAL LABORATORY CHEMICALS
	2. BLUE DYE
	3. METAL DE-ACTIVATOR
	4. CORROSION INHIBITOR
XX. LABORATORY INSTRUMENTS & EQUIPMENTS	1. ANALYTICAL INSTRUMENTS
	2. PERFORMANCE TESTING EQUIPMENT
	3. PILOT UNITS
	4. TRIBOLOGY EQUIPMENT
	5. RHEOLOGY EQUIPMENT
	6. GENERAL TEST EQUIPMENT
XXI. LABWARE AND INFRASTRUCTURE RELATED EQUIPMENTS	1. GLASSWARE
	2. CONTAINERS
	3. FUME HOODS
	4. UPS
	5. LAB FURNITURE
XXII. LABORATORY OTHER ITEMS	1. CHEMICALS & SOLVENTS
	2. GASES
	3. STANDARDS
XXIII. FIRE,SAFETY,SECURITY & ENVIRONMENTAL EQUIPMENT	1. CO2 FIRE EXTINGUISHER -WITH ISI MARK
	2. FOAM TYPE FIRE EXTINGUISHER WITH ISI MARK
XXIV. REFILLS FOR FIRE EXTINGUISHERS	1. REFILLS FOR FOAM TYPE FIRE EXTINGUISHER
	2. REFILL-DRY CHEMICAL POWDER - ISI MARK
	3. CO2 GAS CARTRIDGES
XXV. FIRE FIGHTING EQUIPMENTS	1. WATER MONITORS/HYDRANTS ETC.
	2. FIRE HOSES - WITH ISI MARK
	3. PROTEIN BASED FOAM COMPOUND

	4. AFFF - ISI MARK
	5. AR-AFFF:AQUEOUS RESISTANCE FILM FORMING FOAM
	6. FIRE PROXIMITY SUIT
	7. LOW TEMPERATURE SUIT
	8. BREATHING APPARATUS
	9. HAND GLOVES - CANVAS/LEATHER /ELECTRICAL
	10. SAFETY HELMET
	11. SAFETY GOGGLE
	12. SAFETY HARNESS
	13. SAFETY SHOES
	14. EXPLOSIMETER
	15. RESUSCITATOR
	16. WATER GEL BLANKET
	17. OIL SPILL DISPERSANTS
	18. HIGH VOLUME LONG RANGE FOAM CUM WATER MONITORS
	19. RIM SEAL FIRE PROTECTION SYSTEM
	20. STRETCHER, FIRST AID BOX, ANTI SERUM,
	21. SAFETY SHOES
	22. PETROLEUM PRODUCT CLEANUP ITEMS I.E. OIL OBSORBENT AND LONG BOOMS
	23. MEDIUM EXPANSION FOAM GENERATORS
	24. PVC SUIT
	25. EMERGENCY ESCAPE SET
	26. NON SPARKING TOLLS
	27. MECHANICAL TOOL KIT
	28. MEGAPHONE EX-PROOF
	29. FIREMAN AXE
	30. ELECTRICAL TESTER
	31. FLAME PROOF SEARCH LIGHT
	32. HAND SIREN
	33. COLD / LOW TEMP HAND GLOVES
	34. ELECTRICAL RUBBER HAND GLOVES
	35. CHEMICAL SPLASH PROOF GOGGLES
	36. FIRST AID BOX
	37. FOLDING STRETCHER
	38. POINT TYPE HC DETECTORS
	39. OPEN PATH HC DETECTORS

XXVI. LUBE PACKAGING	1. MS BARREL
	2. VALEREX DRUMS
	3. PPCP PAILS
	4. HDPE CONTAINERS - 175 ML TO 5 LTR
	5. HDPE BARRELS - 210 LTTRE
	6. HDPE DRUMS - 50 LTTRE
	7. CORRUGATED BOX CARTONS
	8. LAMINATES
XXVII. INDUSTRIAL & LABORATORY CHEMICALS	1. ALL TYPES OF LUBRICANT ADDITIVES
	2. POLY-ISOBUTYLENE
	3. GASOLINE FUEL ADDITIVE
	4. DIESEL FUEL ADDITIVE
XXVIII. TEXTILE,FABRICS,CLOTHINGS & LEATHER GOODS	1. DSM/DSW RVI/QRSO UNIFORM SUITING T-SHIRTS/APRON FOR DSM/DSW-RVI/QSRO/PFS, CAPS