When the whole world listened and watched with bated breath the first man setting foot on the moon, way back in 1969, what a joyous feeling it was, when Neil Armstrong proclaimed, "That's one small step for a man, one giant leap for mankind!" Didn't one and all wish fervently in their hearts that they could ascend to such astral heights?

"What a man really wants is creative challenge with sufficient skills to bring him within the reach of success so that he may have the expanding joy of achievement," said a wise man. ASCEND launched by BPCL provides the ideal solution for helping everyone to fulfill their aspirations. Reach for the moon or the stars – BPCL will catalyse your efforts and speed you on your way! Read about this remarkable project in our feature.

Along with the monsoons, it's raining awards with BPCL being lauded for quality, safety, IT, learning & development, CSR . . . you name it, we've bagged it! Moreover, we were ranked 17th (the second highest in the Oil & Gas sector) among India's 50 Most Admired Companies by Fortune India Magazine, an achievement that we're justifiably proud of!

MAK 4T NXT has been launched with great fanfare as a new generation oil for new generation bikes, assisting our young bikers to rev up to their heart's content! Read about this trendy product from the Lubes stable.

The Energising Lives Contest is here again in all its invigorating hues! The details are featured on the centre spread. Do send in your entries and we'd be happy to reward you for your yeoman service to humanity!

We also bring you a Petro Plus Readership Survey in English and Hindi to solicit your views on the Petro Plus, so that we can cater to your needs completely. This is your magazine - do write in!

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ASCEND – an Integrated Talent Management Framework

Building on the co-created Culture, Values and Competency framework, an initiative was launched to integrate elements of our collective ambition and build capabilities to transform BPCL into a great organization. The Talent Management team worked with field formation, the Management Council, HR Council and the Apex Council and came out with a framework which is now known to you as ASCEND – Prove. Grow. Lead - which aims to spot and nurture talent at all levels in the organization.

Our C&MD, Mr. R.K. Singh launched ASCEND, the integrated talent management framework, on 6th March, 2012. Our C&MD and Director (HR) addressed all the management staff on the occasion and in their address, which was relayed through webcast, spoke about the benefits of the process, both for the individuals as well as the organization. The reverberations of this latest initiative from the HR stable were felt by all – there was a spring in the step, a song in the heart and an uplifting feeling that transcended all boundaries. We actually had an inspiring initiative - ASCEND – by the people, of the people, for the people...

Self-awareness

"Know thy self" thus spoke Socrates. Benjamin Franklin echoed his sentiments, “There are three things extremely hard: [self-awareness] and, ultimately, greater effectiveness.

The individual’s aspirations, reports from assessment and conversations with line managers will go into making a developmental plan for each staff that will help them realise their own aspirations. ASCEND will be an extremely powerful tool to help leaders demonstrate our core value of Development of People. The data from 360° assessment will be used to place the right people in the right job;

"ASCEND will help us spot and develop talent in a fair and consistent manner;

"The individual will have a greater opportunity of influencing decisions that shape their career";

"All will get an opportunity to state their aspirations";

"The individuals aspirations, reports from assessment and conversations with line managers will go into making a developmental plan for each staff that will help them realise their own aspirations".

Talent will be the biggest differentiator between companies that succeed and those that don’t. Those that win will be led by people who can adapt their organizations to change, make the right strategic bets, take calculated risks, conceive and execute value-creating opportunities and build and rebuild competitive advantage. Only one competency truly lasts. It is the ability to create a steady, self renewing stream of leaders. Money is just a commodity. Talent supplies the edge.

- Ram Charan, Bill Conaty – Talent Masters

The Journey

The first structured Leadership Development initiative we undertook was under Project CALIBER [Creating & Assessing Leaders In BPCL to Energise (Human) Resources], to assess the leadership bench strength and develop leaders to support Project Destiny aspirations. As part of Project CALIBER, 360° assessments of the senior and middle level managers were carried out to ascertain targeted development required to improve their leadership capabilities. The initiative benefited the individual, by providing them with deeper insights of their strengths and areas for development and also the organization, with a comprehensive data on our leadership bench strength. It was imperative therefore to scale the developmental initiatives to lower levels, which constitutes 80% of our management staff. This was further reinforced by the feedback received from employees through various surveys like ‘Employment Value Proposition Surveys’ and ‘Engagement Surveys’ administered from time to time by us.

Organizational behavior is largely influenced by the corporate culture and organizational values. Hence, before scaling this initiative, we undertook an exercise to revalidate BPCL Values and Culture statement, for which we launched surveys to collect data, engaged with field formations, and the Apex Council and came out with a rearticulated set of Culture and Values statement for BPCL and also remodeled our Competency framework.


We are a great organization to work for is an important element of our Corporate Vision. We have also set ourselves up for very ambitious targets for the next five years in our 'DreamPlan'. The fast changing external business environment and the changing internal demographic profile is sure to make the journey exceedingly challenging. Development of Leadership with the capabilities that can sustain the change in business environment and deliver DreamPlan goals has therefore become more crucial than ever before. This can only be achieved through a structured process which will help us spot and nurture talent across the organization.

Mr. R. K. Singh
C & MD

Mr. S.P. Galtoo
Director (HR)

"ASCEND will help us spot and develop talent in a fair and consistent manner";

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Trust is the bedrock of our existence.

Customer Centricity is intrinsic to our achievements.

Development of People is the only way to success.

Ethics govern all our actions.

Innovation is our daily inspiration.

Collaboration is the essence of individual action.

Involvement is the way we pursue our organisation goals.

Collectively, we aspire to make BPCL a Great Place to Work
Objectives of ASCEND
- To create an objective data bank of employee's aspirations and their potential
- To identify high potential talent within the organization and accelerate their grooming
- To get line managers to own and commit to the development of their team
- To provide the organization with its leadership 'bench strength'
- To facilitate individuals in career fulfillment
- To build a performance culture
- To enhance engagement by building 'transparency' and 'fairness'

ASPIRATION
The extent to which an individual wants or desires prestige & recognition, advancement and influence, financial rewards, work-life balance and overall job enjoyment.

ABILITY
A combination of the innate characteristics (mental / cognitive agility and emotional intelligence) and learned skills (technical/functional skills and interpersonal skills) that an individual utilizes to carry out his/her day-to-day work.

ENGAGEMENT
An employee's engagement results from their emotional (value, enjoy and believe in the organization) and rational commitment (believes that staying with the organization is in their best interest) and willingness to go 'above and beyond' the call of duty.

Potential = Aspiration + Ability + Engagement

Benefits to the Individual
- Your talent will be visible in the organization
- You will receive a well-rounded feedback from your manager, peers and subordinates which will help you raise your self-awareness and plan your development better
- You will have an opportunity to voice your career aspiration. Your input will be the focal point for shaping your career
- Year-on-year the process will provide you feedback on your progress against your developmental plan using which you can calibrate your progress as well as plan your career better
- Leadership competency assessment will form an important input in career planning decisions. The assessment will help you to be aligned to the appropriate set of roles, based on competencies required to achieve DreamPlan goals. These opportunities will help you excel and achieve superlative performance. You would thus get a chance to be a part of the BPCL growth story.

Benefits to the Organization
- Accurate estimation of the leadership bench strength
- Planned and targeted developmental initiatives
- Enhance Employee Engagement and Performance Culture
- Enhance organizational effectiveness

The ASCEND Framework
A talented person is defined as a high performing individual with potential to rise to and succeed in more senior, critical positions. Potential is a combination of an individual's Ability, Engagement and Aspiration. The performance assessment (PMS) will continue to be carried out every year. The potential assessment as per the new framework will be done through a 360° assessment of competencies, followed by talent review, once in two years. The Leadership Assessment Process will be applicable to all officers in Job Groups C to G.
ASCENDING THE CORPORATE LADDER

Leadership Development
HRD has a basket of solutions to bridge the competency gaps in candidates - self directed learning, on-the-job learning, development assignments, leadership development programs, executive coaching etc.

Feedback by Line Managers
The Individual Development Plan is prepared and communicated to each candidate by his Line Manager along with the outcome of the 360° assessment and together they can work towards implementing the plan.

Multi-level Talent Review
Talent reviews are conducted at Regional / Business / Corporate levels wherein every candidate is discussed on performance, achievements and the competency scores from the 360° assessment. A candid discussion is held to gain a clear perspective of the strengths and development needs of each individual and how each stacks up against each other. The Talent Review Panel (TRP) rates the overall Engagement and Aspiration levels of the candidate, arrives at the final Potential score, career path and role shifts and provides input for the Individual’s Development Plans accordingly.

On-line Survey
The Talent Management team launches the on-line survey, which is conducted in a 360° format, and inputs are collected from the candidate’s Manager, Peers and Subordinates on 12 Leadership Competencies (see Box). The candidate also fills in a self survey and states his ambition and achievements. The average performance scores (PMS) of three years preceding the year of assessment determines the Performance evaluation. The aggregate score on leadership competencies derived from multi-rater assessment will measure the Ability of the candidate. All raters are requested to be open, honest and prompt in responding to the survey. The feedback from subordinates and peers is processed confidentially.

Identification of Raters
Each candidate identifies his current Line Manager, Subordinates and Peers through an application in MyPortal.

It All Depends On Us
As the familiar adage goes, “The best-laid plans of mice and men...” This uplifting initiative, planned so meticulously, will all come to nought if it is not implemented with due diligence, sensitivity and responsibility. ‘Development of people’ is the core value of ASCEND. This process is designed to support development and make every individual successful rather than filtering out, which is why at the end of the assessment, each individual will be provided with a Development Plan of his own.
Each one has a role to play. The candidate needs to chalk out his aspiration, the Line Manager, Peers and Subordinates will accurately identify the strength and competency gaps, the Talent Review Panel will map his talent development needs and HR will adopt measures to ensure that he receives the necessary developmental support. Each one is a cog in the wheel of progress and has to maintain the spirit of the process and thereby, aid in meeting the strategic objectives of the organization. This is a win-win proposition for all!

"It is not in the stars to hold our destiny but in ourselves,” said William Shakespeare. Our company has devised a marvellous initiative to help us ascend the corporate ladder, equipped with the appropriate competencies for the journey. Having been launched in an Olympic year, each one of us can hold aloft this flaming torch of 'people development' and sincerely go the extra mile while embarking fulfilling careers in the organization. Fired with zeal, we're prepared to 'ascend' to any levels to take this organisation to dizzying heights . . . .

Leadership Competencies

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BPCL launched a new generation lubricant, MAK 4T NXT, for all new generation motorbikes with 4 stroke engines. The launch function on 9th April 2012 at Mumbai was presided over by Mr. K.K. Gupta, Director (Marketing), biking enthusiasts and our dealers and distribution partners.

MAK 4T NXT is a unique offering designed especially for all modern high end bikes to generate maximum performance. The product meets JASO MA2 specifications and has been formulated in collaboration with a technology partner and its performance tested in international laboratories. Some of the tests done in the international laboratories evaluated the lubricant's impact on clutch performance, gear protection, piston cleanliness, power/acceleration modeling and fuel consumption.

Feedback after field trials from passionate bike enthusiasts confirmed MAK 4T NXT's superiority over competing products with respect to pick up, gear shift, smoothness, clutch performance and also fuel economy. The key parameter which stood out was the riding experience after changing the oil which was reflected in the exhilarating ride, smooth functioning of engine parts, good mileage and pick up.

BPCL also collated inputs from mechanics and the dealer network that have been critical while formulating this new generation oil. MAK 4T NXT provides ultimate protection and performance enabling 4T engines to deliver high power and torque under arduous conditions. Currently 4T oils in the market either give fuel economy or good pick-up or engine durability. MAK 4T NXT has been designed to deliver all three feature namely good pick up, power and optimum mileage. This is the USP of the new lubricant.

The 4T segment is rapidly growing and reports indicate that there are currently 133.75 million motorcycles on the road which offer a huge potential for lubricant sales. The key growth driver in this segment is India's youth or Gen Next who comprise nearly 35-40% of the total population. For the youth of India and for users with a higher age profile, the motorbike has evolved from only being a means of transport to being a fashion statement. MAK 4T NXT with its differentiated features and sharp imagery has been conceptualized to target this segment.

The product will be available at all BPCL outlets and the other distribution network in bazaar channels. The product comes in pack sizes of 900 ml and 1 Ltr and the package is designed in contemporary style to facilitate ease of use.

MAK is a young and sporty brand, delivering performance with an emotional connect. A young brand connects with a young audience and the feedback from the youth is very important in influencing our decisions in terms of product offerings. BPCL continues to create value for stakeholders by offering innovative products and services with an ultimate aim of customer satisfaction.

The launch of the MAK 4T NXT was supported by an aggressive 360° communication including TV, print, radio, outdoor and digital. Social media will be used to connect with bikers' groups and the younger audience.
Our infrastructure got a flying boost when our C&MD, Mr. R.K. Singh commissioned the ATF Pipeline from Mumbai Refinery to Santacruz Airport on 30.3.2012. Innovative steps like digital monitoring of parameters and online real-time video monitoring of the ATF Pipeline ROU has led to enhanced safety & surveillance of this pipeline. Also present on the occasion were Mr. B.K. Datta, Director (R), Mr. S.P. Gathoo, Director (HR), Mr. Anurag Deepak, ED (Pipelines), Mr. N. Manohar Rao, DGM (Ops.) Pipelines, Mr. N. Manohar Rao, DGM (Ops.) Pipelines, Mr. S.N. Jalali, DGM (Maint.) Pipelines & the Pipeline team.

Mr. R.K. Singh, C&MD and Mr. G.C. Chaturvedi, Secretary, MoP&NG exchange MOU documents.

BPCL entered into a Memorandum of Understanding (MoU) with MoP&NG for 2012-13. The MoU was signed on 30th March, 2012 by Mr. G.C. Chaturvedi, Secretary, MoP&NG and Mr. R.K. Singh, our C&MD. BPCL has been consistently awarded an ‘Excellent’ rating for their MoU performance, right since its inception.

Capturing the exuberance in carrying out Corporate Social Responsibility activities, the CSR booklet, ‘Umang’ was released by our C&MD, Mr. R.K. Singh on 30.3.2012 along with Mr. K.K. Gupta, Director (M), Mr. S.P. Gathoo, Director (HR), Mr. S. Varadarajan, Director (F) and Mr. B.K. Datta, Director (R). Covering the various CSR initiatives of the Corporation being executed pan India, the booklet will be our tool to communicate our efforts in thrust areas like education, water conservation and livelihood opportunities with internal as well as external stakeholders.
We’re living in a global village today, where everything revolves around connections and networking continues its reign as the mantra for achievement of business goals. This explains the phenomenal success of networking sites, where people connect on a daily basis to share pictures, information, course work and common interests. In an organization context, the pace and quality of information flow dictate business success. IIS decided to upgrade our Intralink to make it more user-friendly and establish a wider web of connections across the company. Taking a leaf from the Apple stable of products, it has been christened as ‘iConnect’ for a personal touch.

Our C&MD, Mr. R. K. Singh formally inaugurated the new Intralink site – “iConnect” on 22nd May, 2012, from the CO Board Room. The new portal boasts of extremely useful functionality which provides the end user with a uniform, simple, intuitive, personalized and collaborative environment. iConnect will empower users in BPCL to contribute to their respective SBU/Entity site, as well as the corporate site through automated workflows. Teams can work more closely with their members online with the help of this collaborative environment. This is a golden opportunity for all of us to contribute our news, views and general data, which will form a treasure trove of collective information, enabling the entire knowledge management process. Let’s make BPCL a great knowledge environment!

Getting recognition under the prestigious Ramkrishna Bajaj National Quality Award (RBNQA) has become a goal that many businesses strive to obtain. The award commands instant respect and admiration from others in the industry. There have been hardly any winners of this award from the oil industry, considering the fierce competition from industrial giants like Tata, RIL, Vedanta Group, BHEL, M&M, L&T etc.

Despite all odds, Mumbai Refinery has achieved a unique and enviable record of getting the Performance Excellence Award under RBNQA consecutively for 5 times in a row, every time improving the overall score for the seven criteria that get evaluated during the process of deciding the winners. Mumbai Refinery also had the honour of making a presentation on Best Practices under the criteria “Measurement Analysis” during the award conference titled ‘Making Quality Happen’. The presentation made by Mr. M.D. Agrawal, GM (IS) MR was well appreciated.

Engaged Employees Energise BPCL

Are our employees engaged? Corporate HRD launched an ‘Employee Engagement Survey’ in collaboration with ‘Corporate Leadership Council’ of Corporate Executive Board, a business research platform for functional executives. The results were outstanding! The level of engagement of our employees is superior in comparison with Indian and global benchmarks. Feedback was sought from the entire population in JGs A to F and 2736 staff responded to the survey. The objectives were to measure the engagement level of our employees, evaluate company’s effectiveness at engaging employees and identify improvement opportunities.
BPCL delegation visited SARAMCO & KPC to accomplish term contract deals, thus assuring continuous crude oil supplies to our Mumbai, Kochi and JV BORL refineries. IT has succeeded in sourcing and finalising term contract deals with the world’s biggest suppliers & OPEC’s leading oil producer, SARAMCO with a highest upliftment contracted quantity of 132,000 bpd (barrels per day) during 2012-13 for BPCL & BORL. This makes the BPCL group India’s largest buyer of Saudi grades of crude oil amongst the Oil PSUs. The top level management of SARAMCO including Sr. Vice President, Mr. Khalid G. Al-Buainain & Mr. Dawood M. Al-Dawood, Vice President, Marketing Supply & Joint venture co-ordination met the BPCL delegation and showed their keenness to partner in BPCL’s growth story, appreciating the co-ordination between the two oil companies at all levels.

The signing ceremony for the term contract also took place with ED (IT) signing the term contract for supply of KEC grade crude oil with KPC, MD Mr. Nasser Bader Al-Mudhaf, assuring crude oil security to the BPCL group for 2012-13.

Displaying its prowess in the IT field, BPCL’s Mumbai Refinery was declared the winner of the Nasscom IT User Award 2012 under the Energy - Oil & Gas Sector category for implementation of a Business Performance Management and Intelligence (BPMAI) system. This system is an enterprise information portal that integrates various heterogeneous systems and provides a unified access of plant and business systems across refineries and to all levels of management. Besides enabling management to drill down on the business KPIs and track and monitor performance on a real time basis, this will aid in achieving operational excellence in the refinery.

Mr. M.D. Agrawal, then DGM (IS), receives the award from Mr. Sachin Pilot, Hon’ble Minister of State, Ministry of Communications & IT along with Mr. P.L.N. Murthy, GM (Maint.) and Mr. D. Srikumar, Mgr. (IS).
A balmy evening, the sprawling lawns of Trombay Club and intellectual questions provided the ideal setting for the sixth edition of Brand Quiz Baadshah. Derek O’Brien, the quizmaster posed questions that were meticulously researched across a wide spectrum of subjects. The contest of six teams (4 Regions and 2 Refineries) was pulsating and fortunes shifted with every round. Western Region and Mumbai Refinery, the traditional rivals, managed to once again stay ahead of the pack and were neck to neck in the end. Western Region eventually pressed the buzzer for the final question and answered correctly to wrest the initiative from Mumbai Refinery. It was one hour of absolute entertainment with the audience fully engrossed and always in with a chance to win prizes themselves.

Our C&MD, Mr. R. K. Singh graciously did the honours, presenting Amit Agarwal, Krishnakumar G and Ninad Singh of Western Region with the winner’s cheque and coveted BQB crown. Mumbai Refinery, represented by U.S.N. Bhat, Rahul Kamble and Shrirang Wadekar were Runners Up.

The BQB 2012 finalists were zeroed in from around 2500 entrants who emerged winners from the online challenge and the subsequent regional finals held at various locations across India. Regional winners then flew in for the dazzling finals in Mumbai on 21st April 2012.

Meanwhile, in the BQB Open Quiz for Corporates, which was held soon after the BPCL finals the same evening, ‘Accenture’ emerged winners defeating ‘NTPC’ on the very last question of the quiz. The other teams in the fray were TCS and Oracle, apart from the top two teams of BPCL. The presence of our dynamic C&MD and Directors, the lively participants and energetic audience all contributed to the success of BQB 2012 – yet another sparkler in the events calendar.

BPCL has been conferred with the 7th BML Munjal Awards for Excellence in Learning & Development. These awards, one of the biggest draws of the Mindmine Summit, honours India’s finest organisations, which have made momentous contributions in the arena of human capital development. They are given to companies that have consistently used training, learning and development as a source of competitive advantage and where people’s growth forms an integral part of their business strategy. This award is an affirmation of our progress towards making our company a Learning Organisation.

ED (HRD) and the BPLC team receive the coveted award
The Integrated Refinery Expansion Project (IREP) at Kochi Refinery with a capital expenditure of Rs. 14,225 crores is going full steam ahead. This is by far the biggest investment by BPCL and also the single biggest investment in the state. The project is targeted to be completed by December, 2015.

The project envisages expansion of crude refining capacity by 6 MMTPA to 15.5 MMTPA, building capability to process 100% high sulphur crude oil (the design average crude sulphur content is 2.66 wt%), upgradation of residue from the entire 15.5 MMTPA refinery to value added distillates and petcoke, production of MS and HSD meeting Euro-IV specifications with capability to produce up to 30% HSD meeting Euro-V specifications, and secondary processing facility to support a downstream petrochemicals project.

The major units and capacities are given below:

- Crude Unit : 10.5 MMTPA
- Delayed Coker Unit : 3.84 MMTPA
- Petro FCC Unit : 2.20 MMTPA
- VGO HDT : 3.00 MMTPA
- DHDT : 4.30 MMTPA
- NHT/Isom (Revamp) : 0.24 MMTPA
- Hydrogen Unit : 97,000 TPA
- SRU/TGTU : 2 x 340 TPD

The Nelson Complexity Factor of the Refinery will improve to 9.6 from the current level of 6.3 and the Energy Factor will increase from 4.5 to around 8 with IREP. The Government of Kerala has sanctioned a number of incentives for the project.

Kochi Refinery is poised to become a world class refinery in size and complexity with the implementation of this project. It will also become the biggest refinery in south India. With the proposed downstream petrochemical project as a joint venture at a capital expenditure of Rs. 6,000 crores, Ambalamugal is destined to become a petroleum/petrochemical hub in the next four years.

BPCL bagged the CIDC Vishwakarma Award for the second time in a row for CSR for our Women Empowerment and Livelihood Generation initiative in Lucknow along with our NGO partner, SEWA. Through this CSR project, we have generated employment for more than 500 underprivileged rural women.

The award was presented by Mr. Virbhadra Singh, Hon'ble Union Minister of Micro, Small and Medium Enterprises, to Mr. Lalit Watts, Chief Mgr. HRS (North).
BPCL Acquires Most Admired Tag

BPCL cemented its status as one of India’s most respected Corporate Houses when it was named among India’s 50 Most Admired Companies in a recent ranking published in Fortune India Magazine. Fortune, in collaboration with Hay Group, the HR consulting firm, put together this definitive Report Card on Corporate Reputations. 425 companies shortlisted from 15 industries were selected on the basis of size, contribution to national GDP, growth rate, maturity of industry, competition within the industry, a minimum number of players and national presence. A total of 507 executives across 291 companies participated in the survey and rated each company across parameters of consistency, quality, talent management, corporate governance, social responsibility and delivering value to investors. Let’s continue the good work!

BPRL’s Sixth Discovery in Mozambique

The BPRL consortium has been rewarded with another major discovery in Mozambique. The latest Golfinho exploratory well encountered more than 59 net meters of natural gas pay in two high-quality Oligocene fan systems that are geologically distinct from the previous discoveries in the block. This is the sixth natural gas discovery for BPRL in this block in Mozambique.

Earlier, after a string of 5 successful discoveries which was followed by appraisal drilling, a complex holding 17 to 30+ Tcf of recoverable natural gas resource was delineated in another part of the block. Now, this exploratory well, Golfinho, has discovered a new, major natural gas accumulation in another part of the block which is separate and distinct from the earlier complex and adds an estimated 7 to 20-plus Tcf (trillion cubic feet) recoverable resource to the earlier complex.

This discovery offers us two separate complexes in the same prospective basin, thereby offering flexibility for the consortium to develop the least cost and faster implementation option. BPRL, along with its consortium partners, will continue to invest in exploration and appraisal in the southern and northern areas of the block. By end 2013 the partners want to reach the final investment decision or FID when we would go to the banks for fund sourcing to build an LNG terminal. The first shipment of gas from the block is likely to be marketed by 2018.

The consortium members in the block are Anadarko Mocambique Area 1 Limitada (Operator with 36.5% participating interest or PI), BPRL Ventures Mozambique B.V (10% PI), Videocon Mozambique Rovuma 1 Limited (10 % PI), Cove Energy Mozambique Rovuma Offshore, Ltd. (8.5% PI) and Mitsui E&P Mozambique Area 1, Limited (20% PI). The balance 15% PI is with Empressa Nacional de Hidrocarbonetos E.P (ENH) the national oil company of Mozambique, who are carried through the exploration phase.

CUBE Regional Workshops

Having achieved new highs in the areas of Collaboration and Customer Centricity during the Conceptual Design Phase (CDP), Project CUBE (Customer Understanding for Business Excellence) has now embarked upon its journey in the next phase. This initiative sponsored by Director (M) is primarily aimed at the following:

- Fostering a culture of collaboration at the field level by establishing cross BU Customer Innovation Councils (CICs)
- Taking a 360° view of our customers to understand them better and cross leverage products, services and databases available with each of the BUS to tap this potential to the fullest
- Applying analytics on existing data fields to create a deeper and meaningful data analysis to augment the understanding of our customers
- Engaging with Channel partners (RO Dealers, LPG Distributors, PLDs/ILDs, Industrial Distributors etc.) to deliver a superior customer experience on a consistent basis
- Working on the concept of “One BPCL” to start looking beyond BUS by offering integrated solutions to B2B customers

The Conceptual Design Phase of CUBE was run at 6 locations viz. Surat, Indore, Jaipur, Lucknow, Patna and Bangalore. These CUBE locations have been instrumental in the overall success of CDP. In the second phase, we have spread our wings to cover 6 more locations viz. Pune, Jalandhar, Kolkata, Bhubaneswar, Coimbatore and Hyderabad. All the sales team members of these locations form a part of the CUBE Teams that work together on understanding the needs of a focus customer segment. Four CUBE Regional Workshops held at Noida, Mumbai, Kolkata & Chennai were attended by the regional heads from all BUS, nominated regional role holders and the newly inducted CUBE location teams. The enthusiasm shown by the teams during these one-day workshops paved the way for an enriching interaction, high-octane presentations and an extremely positive feedback.

UNFCCC Awards Carbon Credits to BPCL

BPCL’s journey towards a ‘Sustainable future’ has made a new beginning on 10th April 2012 when UNFCCC (United Nations Framework Convention on Climate Change) confirmed issuance of 5615 CERs (Certified Emission Reduction) for our 5 MW Windmill project at Kappatgudda, Karnataka. The estimated revenue works out to about Rs. 2 Crores @ four Euro per Ton CO2 Equivalent, as quoted on ICE ECX CFR Futures (i.e. per CER) for ten years. This CDM (Clean Development Mechanism) initiative has set a benchmark for our future roadmap towards ‘Building a Sustainable Future’.
Our New General Managers

Mr. Arun Kumar Singh
Chief Procurement Officer (Marketing)

Armed with the first rank in Mechanical Engg. from NIT Patna (formerly BCE, Patna), Mr. Singh joined BPCL in 1985 and held various positions in Marketing - Retail Engg., Operations, Distribution and Sales. He was a member of Project CUSECS in 1996-97 and Project WIN 2009-2010. He is currently working as Chief Procurement Officer, Central Procurement Organisation (Mktg). He likes reading, particularly on Science & Philosophy. He and his wife, Gita, have two sons - Nishit works for a media company and Manas is doing his third year Mechanical Engg. at Manipal.

Ms. Madhu Sagar,
General Manager (ESE)

Holding a Masters Degree in Sociology and a PG Diploma in Public Relations, Ms. Sagar subsequently obtained a PG Diploma in Journalism. She is an accredited Business & Executive Coach of Coaching Foundation of India. She joined BPCL in 1983 after working with Indian Council of Agriculture Research and Bureau of Indian Standards. She has a rich experience of 29 years in BPCL with several milestones in Co-ordination Dept., Delhi, Delhi LPG Division and Oil Co-ordination Committee. She now heads the Employee Satisfaction Enhancement function, which takes care of employees' grievances of a professional and personal nature on a proactive basis. Her understanding of different cultures and deeper understanding of overall human behavior has helped her to deal with the diverse work force of BPCL spread across India. She loves going to concerts and the theatre. A nature lover, she has a passion to interact with people and make a difference in others' lives in the role of a Change Agent.

Mr. E.A. Vimalnathan,
General Manager (Supplies & Distribution), Retail HQ

An alumnus of Loyola College, Chennai, Mr. Vimalnathan holds a postgraduate degree in Industrial Relations. He has a rich experience of nearly 30 years in Operations and Sales in the South, West and East. He has worked as Sr. Divisional Manager, Hyderabad, Regional LPG Manager (East), DGM (Logistics) South and held various other roles in several locations across the three Regions. His wife, Mrs. Sashi Nathan is Vice President at Learning Links Foundation. With over two decades of experience as a curriculum design expert, learning consultant, teacher and education trainer, she has enabled educators across the country and globally to achieve extraordinary results. Their daughter, Sharanya, has recently completed her postgraduation in Media and Communication from the University of London, Goldsmiths College and is now an enterprising entrepreneur based in Chennai. The three of them love to travel and have covered many national and global destinations.

Mr. P. K. Bhatnagar,
General Manager (Finance) LPG HQ

A Chartered Accountant by profession, Mr. Bhatnagar joined BPCL in 1981 as an Audit Officer. During his career spanning over 30 years, he has held key positions in Internal Audit (Marketing & Refinery), OCC, MMPL, Shared Services, Con Oil Nigeria and BPRL. Being extremely passionate about badminton and chess makes him an active sportsman, physically as well as intellectually. His wife, Shabnam, is teaching in Ryan International School. Their son, Puneet, is a Master of Science in Electrical Engineering from University of Southern California, Los Angeles and is working as a Manager with PWC, New York. Their daughter, Megha, is a Sports Physiotherapist who completed her Masters in Exercise Physiology and Sports Science from Norwegian University of Science and Technology, Norway. She is currently working with Orthofit, Mumbai.
Mr. R. Rajamani  
Executive Assistant to Chairman & Managing Director

After graduating from the University of Mumbai and qualifying as a Chartered Accountant, Mr. Rajamani joined the Corporation in September 1987. He subsequently qualified as a Company Secretary and acquired the Certified Information Systems Auditor (CISA) degree. He is also a certified consultant in the SAP Finance and Controlling modules and in SAP Business Intelligence. Having started his career in Management Accounts, he has worked in the then Centralised Credit section and thereafter, in Corporate Treasury. He was part of the Project ENTRANS team who was responsible for implementation of the ERP solution across BPCL. After the roll-out of SAP R3 across locations, he became a part of the team that implemented the SAP Business Warehouse solution in BPCL. He has been in the current position as Executive Assistant to C&MD from the year 2006. Rajamani was also a key member of the working group led by the then C&MD, BPCL who formulated the report titled ‘Hydrocarbon Perspectives: 2010 – Meeting the Challenges.’ His wife, Seethalakshmy works in Hindustan Petroleum Corp. Ltd. and his son, Vivek is currently in his Final year of graduation in Commerce from the R.A. Podar College of Commerce & Economics and is undergoing his CA articleship training with Deloitte Haskins & Sells, Chartered Accountants.

Mr. Rajesh Chaturvedi,  
General Manager Retail (East)

A postgraduate in Mathematics and History, he joined BPCL as an Aviation Officer at Santa Cruz Airport in 1980. He regards his 17 years in Aviation working at different levels and locations, as a great source of learning, as it taught him the importance of discipline and quality work in all spheres of life. He started the AFS at Swallor for the Air Force business. As Station Manager at Delhi Airport, he oversaw the housing complex for Aviation and Bivasean staff at Devarak and as head of Quality Control, Operations and Training, he was instrumental in ensuring Change Management and SAP implementation in the Aviation SBU during restructuring. His Retail experience at Ahmedabad, Mumbai, Jaipur and Noida was challenging, with aggressive network expansion and implementation of PFS, SDCV, HSRO, QSRO etc. As head of Lubricants (NR), his team won the C&MD trophy for the region twice consecutively. When in HR in Mumbai, it helped him to understand people better and appreciate their point of view; ‘Self Appraisal’ was introduced for the first time in WR.

He loves sports, especially cricket and football and has represented the college and later, the Veterans team of BPCL in various cricket tournaments. He is an ardent follower of Sri Sri Ravishankar, whose teachings helped him to cope with stress in life and remain happy under all circumstances. His wife, Rachna did her Ph.D. in Hindi literature and was teaching in a College at Mumbai. Their son, Neelabh has completed a double postgraduation in History and Business Administration and is currently appearing for civil services and other exams.

Mr. G. Kalaiselvan  
General Manager ERP CC

A Civil Engg. graduate from College of Engg., Guindy, Mr. Kalaiselvan did his Masters in Environmental Engg. and then had a short stint in Tamil Nadu Electricity Board. He joined BPCL in 1982 and completed his PGD in Business Administration. Since then, he has worked in various functions that include Retail Engineering, Sales, E&P, Project CUSECS, Project ENTRANS and the ERP Competency Centre. He recalls the days in E&P when he and his team commissioned Rewari TOP in just under 12 months, the first of its kind in the industry then. He is also proud of his role in ERP implementation in BPCL that has set a world-class benchmark, as well as his contribution as Project Manager in the BORL ERP implementation for the Go-Live in just 56 days. As a change management professional, he has assisted major organizations like NTPC, Maha Transco, Gujarat Gas, KRL and NRL in their successful ERP journeys. An SAP certified professional in PS and MM modules, he has trained many corporates in SAP partner academy programs. He is extremely pleased with the brand image that his team has created for the BPCL SAP Training Centre at Mumbai with quality SAP education programs delivered to major corporates and the general public. He is a regular speaker at SAP events and seminars conducted by SAP user groups. His wife, Malligarani, is a homemaker with good cooking and artistic skills. Their son, Gowindraj and daughter, Shruti, both Electronics Engineers, are presently working professionals. Kalai loves music as much as he loves cricket. Reading and training young minds remain his areas of passion.
‘Roti, Kapda aur Makaan’ are considered to be the basic requirements for a decent life. However, buying a property worth lakhs of rupees is just the beginning; then comes a hefty payment towards registration and stamp duty. Why does a document viz. a sale deed or lease deed (or many more) need to be stamped and registered? Let us consider the relevant provisions of law on the subject.

The Registration Act 1908 provides a list of documents which are required to be compulsorily registered. As per the said provision, any document by which any right, title or interest is created, declared, assigned, limited or extinguished in immovable property for one year or more and of the value of ₹100 or more, whether in present or in future is required to be compulsorily registered. As such, a sale deed or even lease of immovable property for the term of one year or more or reserving an annual rent is required to be registered. A Power of Attorney executed for the purpose of creating an interest in property requires registration and such an Attorney can execute and register the sale deed or lease deed as the case may be, for and on behalf of the seller or lessor. After registration, such a registered document becomes an admissible piece of evidence of the transaction for which the document is executed. The Act also provides a list of the documents for which registration is optional. Documents for Property below ₹100, Lease for a period of less than one year and a Will are examples where registration is optional.

It may be added that some State Governments, such as Maharashtra have provided for compulsory registration of lease and license agreements for premises, even if the same is for less than one year.

The documents which are required to be registered under the Act but not registered, cannot be produced before Courts in evidence of any transaction affecting such property. A registered instrument gets validity in the eyes of the law and prevails over unregistered documents relating to the same property. Unregistered documents could be received in evidence for proving any collateral transaction only. An unregistered sale deed could therefore be let into evidence for a limited purpose of proving nature of possession but it cannot be considered in evidence of the terms contained therein. Similarly, an unregistered lease deed can be taken in evidence to prove the nature of possession but cannot be considered for proving the terms contained therein. Further, a search into the title of the property will show the subject transaction only if it is registered.

Any document is to be presented to the registration office for registration within 4 months of its execution. The registration fee is fixed by the respective State Govt., which is published in the Official Gazette and varies from state to state.

Documents executed out of India but requiring compulsory registration here, are required to be registered in India within 4 months of their arrival in India. Further, the documents are to be registered in the office of the Sub-Registrar in whose sub-district the whole or some part of the property to which the document relates is situate.

Some categories of persons, such as very old, in jail or those suffering infirmities are exempted from appearing in the Registration Office for registration of the documents. In such cases, the Sub-Registrar shall be under bounden duty to go to the house of any such person or to jail for registration of the documents.

As regards the law relating to the Stamp Act, the same is fiscal law and stamp duty is imposed on the instruments for the purpose of generating revenue for the state and varies from state to state. Every document which is chargeable with stamp duty is mentioned in Schedule I of the Act. Besides obvious documents such as Sale and Lease deeds, the list includes Guarantees, Bonds, Agreements, Affidavits, POAs, Arbitration Awards, Mortgage deeds, Receipts, Insurance policies etc. The value of stamp papers on which the instrument is to be drawn is as per the Stamp Act, which also provides the basis of calculation of stamp duty. An instrument comprising or relating to several distinct matters are chargeable with aggregate amount of duties with which separate instruments are chargeable.

As stamp duty on a sale deed is based on the value of transaction and there were allegations of under-declaring the value, many States have declared ‘Guideline Value’ based on the location and type of building / plot and have provided that stamp duty would be paid on minimum such value.

Every instrument written upon paper stamped with an impressed stamp should be written in such a manner that the stamp may appear on the face of the instrument and cannot be used for or applied to any other instrument. Every instrument chargeable with stamp duty is to be stamped before or at the time of execution. Further, if any instrument chargeable with duty is executed out of India, the same is required to be stamped in India within three months after it has been first received in India. Any instrument which is not duly stamped is not admissible in evidence in legal proceedings. An instrument / document which is not stamped appropriately could be impounded by the Registrar and is released only after stamp duty / deficient stamp duty is paid with a penalty.

It is observed that sometimes, stamp papers are purchased for executing an instrument but are not used for reasons of paper getting spoiled or rendered unfit and also for which it has no immediate use. Such unused stamp papers can be returned to the collector within 6 months from the date of purchase who will pay the value of such stamp or stamps in money after deducting 10% of the value under section 54 of the Act. However, there is no time limit or expiry date for using the stamp paper purchased.

S. K. Agrawal, GM (Legal) with Anu Mohla, Sr. Manager (Legal)
A green economy is defined as one that results in improved human well-being and social equity, while significantly reducing environmental risks and ecological scarcities. In its simplest expression, a green economy is low-carbon, resource-efficient, and socially inclusive. In a green economy, growth in income and employment are driven by public and private investments that reduce carbon emissions and pollution, enhance energy and resource efficiency, and prevent the loss of biodiversity and ecosystem services.

The ‘Towards a Green Economy: Pathways to Sustainable Development and Poverty Eradication Report’ is among UNEP’s key contributions to the Rio+20 process and the overall goal of addressing poverty and delivering a sustainable 21st century. The report makes a compelling economic and social case for investing two per cent of global GDP in greening ten central sectors of the economy in order to shift development and unleash public and private capital flows onto a low-carbon, resource-efficient path.

A transition to a green economy is already underway, but the challenge is clearly to build on this momentum. Rio+20 offers a real opportunity to scale-up and embed these “green shoots”, by an intelligent management of the natural and human capital of this planet to finally shape the wealth creation and direction of this world.

10 Sectors for a Greener Planet

Buildings: Construction and buildings take a large toll on global resources and climate. A home or business energy audit can reduce your building’s climate footprint and lead to significant savings in energy costs. Let’s construct a better world!

Fisheries: Seafood is delicious and healthy - but depleting our fish stocks isn’t! We can promote sustainable fishing practices by choosing sustainably harvested seafood.

Forestry: Forests support livelihoods, societies and cultures, our climate, and a plethora of wildlife and ecosystems. Use electronic files to reduce your demand for paper products.

Transport: Congestion, pollution, traffic accidents . . . there’s a better way! Carpooling or taking public transport reduces environmental impacts and economic costs while strengthening community. Walking or riding a bike for short trips is good for your health - and the environment’s, too!

Water: Billions of people worldwide lack access to clean drinking water or improved sanitation services - and population growth will worsen the problem. Turn off the tap when you're not using it, wait until you have a full load to run your laundry or dishwasher, limit shower time, and don’t water your lawn right after a rain. Use water wisely!

Agriculture: The population is growing! It’s time to support sustainable agriculture to ensure curability to feed everyone. Grow your own veggies, eat in-season, and shop local farmer’s markets. Use your consumer power to support local, organic and sustainable agriculture.

Energy Supply: The current mainstream energy sources - oil, coal, gas, etc. - are not only harmful to health and environment, they’re not sustainable in a world of growing energy needs. Support the development of clean, renewable energy by choosing businesses and products that invest in them. Improve your personal energy efficiency. Turn off lights and unplug appliances when you aren’t using them. Don’t heat your house when no one’s home. Our lifestyles demand energy, but is the demand too great on our resources?

Tourism: Tourism can be great for local economies, but not if it results in negative environmental and social impacts. Support a Green Economy both at home and afar: buy local, travel with others, limit water and energy use, etc. Tread lightly on your travel destinations.

Waste: If everything you buy becomes waste, where will we put it all? Throwing something away means losing the chance to reuse materials and can contribute to methane (the most potent greenhouse gas) emissions from landfills. Electronics in particular are only recycled at a rate of 15% globally. Recycling appropriate materials and composting food waste reduces the impact of landfills as well as the demand on our natural resources to produce more materials.

Manufacturing and Industry: This drives employment and economic growth in many countries but it’s no big secret that industry and manufacturing have been rough on the environment. Be a wise consumer - support businesses that have sustainability plans, use eco-labels, and invest in renewable energy. Greenwashing is everywhere! Do your homework and ask questions. Choose a sustainable business over a ‘business-as-usual’ and send the message that it’s time for industry and manufacturing to transition to a Green Economy. GreenUp!
Phenomenal Joby

A well known international sportsperson, Joby Mathew, Executive (Sports) attached to AMM, Kochi Office, joined BPCL in Sept.2008. A physically challenged person by birth with 60% disabilities, he has made our Corporation and our country proud by his sterling performance in international sports events. A postgraduate in Political Science with a Degree in Law, he’s currently pursuing an MBA degree. A multi-talented sportsperson, he is passionate to battle with normal persons and outperform them, winning accolades. He is par excellence in 6 sports disciplines viz. arm wrestling, badminton, fencing, shot put, javelin and swimming. His achievements have been widely covered in the national and international media and he has frequently given interviews to reputed newspapers/ channels. He is also an extremely well known inspirational speaker, much sought after by various sections of society viz. schools, colleges, Govt. Depts., corporates, Lion and Rotary Clubs and has appeared in over a thousand programs.

International: In the World Arm Wrestling Championships, he’s won 2 Bronze Medals in 2005 (Normal & Disabled), a Gold Medal in 2008 (Normal), a Silver Medal in 2008(Disabled), 2 Silver Medals in 2009 (Normal & Disabled); Won a Silver Medal in the Open Badminton Tournament held in 2010 (Paralympic Category)


We are very proud of his achievements!

PSPB Hockey

Our BPCL Hockey team won the PSPB Inter Unit Hockey Tournament 2011-12, defeating IOC 3/0 in the finals. Gurpreet Singh (2) and Amir Khan (1) scored the goals for BPCL. The win was special after BPCL had lost the first league match to IOC 3/2. In the semifinals, BPCL edged out ONGC 4/3 in a thrilling encounter. All the awards were bagged by BPCL with Swinder Singh getting the Best Goalkeeper award; Gurpreet Singh getting the Best Defender award. Amir Khan was awarded the Man of the Finals title and Prabhdeep Singh got the Best Player of the PSPB tournament.
Making the Right Moves

Parimarjan Negi, our 19 year old Grand Master, with ELO rating-2640, won the 13th Individual Asian Continental Chess Championship 2012 held from 4th-13th May, 2012 at Ho Chi Minh City, Vietnam by scoring 7 points out of a possible 9 points. Thus, Parimarjan became the first Indian to qualify for the World Chess Championship Cycle 2014 from India. We are indeed proud that in the on-going Asian Team Chess Championship 2012, which started on 16th May at China, out of the contingent of five, four of our Grand Masters - Parimarjan Negi, P. Harikrishna, G.N. Gopal and Abhijeet Gupta are representing India.

PSPB Billiards

Mr. Sultan Ali Dharani, Territory Coordinator, Sales Uran LPG won two medals at the 32nd National Masters Athletic Championship which was held at Bangalore from 4th to 7th June 2012. In the Men’s category of over 55 yrs of age, he won Gold in the 4x100 m relay track event and also secured a bronze in the Javelin Throw field event. He managed 4th position in the Discus Throw field event.

Athletic Master

Mr. Sultan Ali Dharani, Territory Coordinator, Sales Uran LPG won two medals at the 32nd National Masters Athletic Championship which was held at Bangalore from 4th to 7th June 2012. In the Men’s category of over 55 yrs of age, he won Gold in the 4x100 m relay track event and also secured a bronze in the Javelin Throw field event. He managed 4th position in the Discus Throw field event.

PSPB Bridge

Playing a tournament in Digboi, the historic city of India’s first oil refinery, was uplifting! The BPCL PSPB Bridge team rose to the occasion with a ‘gushing’ performance! Captained by Ms. Marianne Karmarkar, the team comprising M/s. Asis Tosh, Priyotosh Sarkar, Samir Datta, Utpal Puitandi and Kajol Guha lifted the Runners-Up Trophy in the Team of Four Duplicate event and Marianne & Priyotosh won the third Prize in the Open Pairs event. Overall, the team won the Runners-Up Prize, contributing immensely to the PSPB points kitty.

PSPB Billiards

Mr. Prem Prakash (ONGC), Mr. R.S. Jadeja, Member Secretary (PSPB), Mr. R. Aradhya, Treasurer (Billiards & Snooker Federation of India), Devendra Joshi, Captain (BPCL team), Shahbaaz Adil Khan, Manan Chandra, Lalrina Rentheli (team players) & Mr. S. Balasubramaniam, Hon. Secretary (BSFI).

Devendra Joshi, supported well by Manan Chandra and Shahbaaz Adil Khan ensured BPCL beat defending champions ONGC in the finals of the PSPB Billiards Team event hosted by ONGC at Bangalore between March 6-11, 2012. Devendra won the first match against six times World Champion, Pankaj Advani, restricting him to 89 in a 200 pts match. Manan scored a creditable 155 pts against Sourav Kohli. In the deciding match, Shahbaaz had to score 134 against Rupesh Shah’s 200. Shahbaaz reached the required target comfortably displaying great courage under pressure.

In the Snooker event, BPCL finished third behind IOC and ONGC. Kudos to Devendra Joshi for his outstanding performance in representing India and winning a Bronze medal in the Individual Category at the recently concluded Asian Billiards Championships held at Goa from April 2-8, 2012.
Mr. E. Nandakumar
A Chemical Engineer from the Govt. College of Engg., Thrissur and an MBA from the Cochin University of Science & Technology, ENK, as he is popularly known, began his professional career in 1973 with SAIL at the Bokaro Steel Plant. He then joined the erstwhile Cochin Refineries Limited in 1983, gaining managerial expertise in key areas of Operations, Technical Services and Project Implementation. ENK strengthened his insight and business intelligence of the Oil Industry further as the Director of the Oil Coordination Committee during 1999-2002. Post merger of KRL with BPCL, ENK took over as ED Kochi Refinery on 1.7.2007. He also trained in Strategic Business at Harvard University, USA. The period under his leadership saw Kochi Refinery transforming itself into a multi-faceted organization with capabilities to grow and thrive even while operating in a challenging environment. Not only was the refinery’s performance exemplary during this period, the refinery also started to extend the resources, talent and expertise available in its fold to the benefit of the State and also the student community in the State. He was conferred the ‘Outstanding Chemical Engineer Award 2008’ by the Indian Institute of Chemical Engineers and was honored by Government Engineering College, Thrissur, for his outstanding contribution. ENK bid farewell on 31.5.2012 with ‘immense satisfaction’ and cherished memories.

Mr. G. G. Tandon
After a B.Tech.(Chem), he had a short stint in the heavy chemical industry, then a long tenure in the fertilizer industry before joining BPCL in 1988. He was mostly in Operations, with a short posting in Technology, meeting various challenges of a technical and administrative nature, including establishing the reused Minas water in the refinery, which resulted in savings of Rs. 1.8 crore per annum. He also benefited from the experience of working in Oman Refinery Company on deputation for 3 years. He retired as DGM (Utilities), Mumbai Refinery on 31.5.2012. His wife, Ruby, an M.A. B.Ed., is an all rounder on the domestic front with a passion for stitching and cooking, looking after the children and imparting the values of life. Their daughter, Timi, a B.Tech(IT), is a senior software professional with L&T Infotech, currently in the US; son Prateek, is in the final year of B.Tech(EXTC) and has got a placement in Infosys.

Mr. R. Gopinathan
After a B.Com degree from the University of Kerala, Mr. Gopinathan joined the erstwhile Kochi Refineries Ltd. in its Finance and Accounts Dept. in 1972. KRL being a standalone Refining company, he had great opportunities for learning and understanding the complexities of a Petroleum Refinery and the related areas of operations in a very short time. Later, on passing his AICWA, he was elevated to the management cadre in 1985. Eventually, he was promoted as Chief Manager (Finance) in 2001. Apart from his stint in Finance, he also worked in HR Dept. in Payroll and in Administration. In Finance, he has handled key areas like Pricing, Budgeting, Costing, MIS etc. with system improvements and cost controls as his focus areas. Post merger, he was transferred as Chief Manager (Audit). His family comprises his wife, Padmaja, who is a housewife, son Jayadev, who is working as Dy.Manager, Indusind Bank and daughter Meera, who is working as HR Executive, Hotel Ramada Resort in Cochin. “I have really enjoyed the time I had with BPCL - KR,” he declares.

Mr. J.K. Mathur
After doing his M.Sc. in Physics from Delhi University in 1973, he worked with M/s. Hyderabad Asbestos and All India Radio before joining BPCL in May 1980. He joined in Western Region and was posted to Indore, Ratlam, Badnera, Gwalior, Pune, Ahmednagar, Ajmer and Jodhpur in various capacities before getting his final posting in Noida from where he superannuated on 30.4.2012. His journey in BPCL has been a story of life, with highs and lows, ups and downs, pleasures and pains; on the whole, he has been very happy and contented. He has a very supportive wife, a daughter who is married and lives close by, and a son. He has now settled down in Indrapuram.

Mr. R. Gopal
He joined BPCL on 15.5.1981 in Secunderabad Division and was made in-charge of the sales area from Nizamabad in the north to Amravati District in the south. After a short spell at Mahul Refinery on contingency duty, he joined Bangalore Division in Belhavi sales area. Next followed a posting in Corporate Planning, CO where he was involved in the preparation of Detailed Project Reports on the Mumbai-Manmad product pipeline, New Oil Terminal at Irimparam and Cochin-Coimbatore-Karur Pipeline. Intermittently, he assisted OCC (Oil Coordination Cell) at New Delhi. His assignments include GM (South)'s office, Chennai Division, TC Chennai (Retail), Petro Card Incharge South and Retail Lubes. “I had a great innings and superannuated with great satisfaction,” he adds.
The Bharat Petroleum Retired Management Staff Association, Delhi honored 6 of its members in the age group of 80+ at its AGM. Mr. S.C. Mathur, President of the Association presented a "Silver Plate" as a Memento to M/s. V.C. Mathur, S.K. Gupta, K. P. Handa, A.N.Chopra, K.C. Nanda and R.L. Chaufla.

Dr. V. K. Jacob
Dr. Jacob did his Ph.D. from Gorakhpur University and Post Graduate Diploma in Public Administration for which he obtained the first rank in the University. He also holds a Diploma in Mech.Engg., PGD in PM&IR and MBA. He started his career in the IAF before joining BPCL in 1981. In Mumbai Refinery, he was in Mechanical Maintenance, Bitumen Drum Manufacturing & Filling Plants, Learning Center, LPG Bottling Plant, Marine Oil Terminal and finally IT Department. During his tenure in MR LPG Plant, he was known as 'Sergei Bubka' as his team was constantly achieving record production. He holds a Six Sigma Black Belt. The Six Sigma project by his team "Reduction in Turnaround time for Bitumen Lorries in Mumbai Refinery" won many National Awards. He is also a Panel Member of Industry Advisors for Ph.D. in Pacific Academy of Higher Education & Research University, Udaipur in the faculty of Management Studies. He superannuated on 31.5.2012 as Sr.Manager (International Trade). His wife, Mariamma is a healthcare professional working with Seven Hills Hospital, Mumbai. Their eldest daughter, Jincy Susan, her husband, Shiju Mathew and son, Kevin are in London. The second daughter, Jinny and her husband, Romy Cherian are in Darwin, Australia. In his words, "My life was full of challenges. The church taught me 'Love your enemies' and I practised this concept until joining the Air Force, whose principle was 'Love your nation and destroy your enemies.' This was a drastic change for me. In the game of life, I've always climbed the ladder of success in my professional career, educational field, social circle and domestic domain."

Mr. N.V. Francis
An M.Tech. from College of Engineering, Trivandrum, he worked as a Production Engineer with Sterlite Cables Ltd. before joining BPCL in 1980 as Ops. Officer, Sewree. His postings include Ops. Planning CO, Procurement and Imports at Materials Dept. Sewree, Manager Engg. LPG North and Manager Tondiarpet Installation before retiring on 31.5.2012 as Sr. Manager (M.I. & HSSE) SRO. His wife, Theresa (Jessy) is an Economics graduate. Their daughter, Divya a B.Tech, joined ABB Ltd. Bangalore, and is now pursuing her MBA at ISB, Hyderabad. She is married to Xavier Scaria. Their son, John is in the third year of B.Tech (Mech.) at National Institute of Technology, Trichy and daughter, Neethy is a second year B.Com. Student at Stella Maria College, Chennai.

Mr. A.C. Balachandran
Having joined BPCL on 10th May, 1982, he had a stint of 6 years in Bangalore, then a 9 year posting to EDP CO before moving to SRO. Finally he superannuated on 31.5.2012 as Manager (Operations) Mangalore LPG. As he says, "I leave this great organization with a deep sense of satisfaction and utmost happiness. I have tried my best to uphold the interest of the Corporation throughout my career. In return BPCL honoured me and my family with Benefits, Pride, Care and Love."

Down Memory Lane

Mr. S.C. Mathur presents "Silver Plates" to M/s. V.C. Mathur, K.P. Handa and S.K. Gupta
Energising Lives Contest 2011

Spreading the theme of ‘Energising Lives’ far and wide, the contest is aimed at all our employees, who have expended tremendous efforts in touching the lives of people in numerous ways. Each and every one of you has had the opportunity to make a change, champion a cause or do social work, energising people along the way. Now we want to recognize and reward your efforts, to propagate the message of an organization that lives out its corporate theme...

Eligibility
- All employees of BPC can participate.
- The activity should have been implemented from January 2011 to December 2011.
- Entries can be sent by individuals or teams.

How To Send Your Nominations
You can send your nominations in the following manner:
- Through e-mail:
  a) karmarkarmc@bharatpetroleum.in
  b) pires@bharatpetroleum.in
- AND by Courier/Post to Editor Petro Plus, PR & Brand Dept., BPCL, Bharat Bhavan 1, Currentho Road, Ballard Estate, Mumbai 400 001 superscribing the envelope “Energising Lives 2011”.

The following details are to be stated for sending entries:
1. Name(s), Staff Number(s), Location, Territory, Postal Address, Telephone Numbers and e-mail address.
2. The format is as given below:
   a) When and where was the activity implemented?
   b) Category under which the activity comes
   c) Details of the Activity including the Process (Max: 500 words)
   d) Photographs of the activity
   e) Benefits derived (Max: 100 words)

Categories
Entries will be considered under the following categories:
1. Energising Lives at the Workplace:
   Team building activities, motivating staff / customers through a unique programme, social work, environment preservation, health improvement, behavioural training beyond work requirements, acts of bravery or any other ‘energising’ activity.
2. Energising Lives Beyond the Workplace:
   Social service activities, efforts in the education, environment, health and sports spheres or any other ‘energising’ activity.

Awards
There will be only one Chairman’s Award:
- Rs. 40,000.
Each category will have two awards:
- Winner: Rs. 30,000.
- Runner-up: Rs. 20,000.
There will also be Meritorious Awards.

Last Date for Sending Entries is 30th September 2012

For any clarification, please contact:
Ms. Marianne Karmarkar • E-mail: karmarkarmc@bharatpetroleum.in • Phone: (022) 2271 3345
Ms. Sharon Pires • E-mail: pires@bharatpetroleum.in • Phone: (022) 2271 3337
एनरजाइजिंग लाइव्ज़ प्रतियोगिता 2011

"एनरजाइजिंग लाइव्ज़" की हर अगस्त पहुँचने के अंतर्गत से आयोजित हस्तलचार प्रतियोगिता के लिए हमारे
उन कर्मचारियों को ध्यान में रखा गया है, जिन्होंने कई तरीकों से लोगों के लिए बुद्धि के बाद
प्रयास किये हैं। आप ने तो हर किसी को कई बारह जीत नाम के साथरतिक कार्य का समर्पण करते थे।
इसी साथरतिक कार्य करने के मैंके सिखे होंगे। आपके उन प्रयासों की कदर कर आपको सम्मानित करा चाहते हैं।

योजना:
• कृपया के सभी कर्मचारी इसमें भाग लें। वे सकते हैं।
• जनवरी 2011 से दिसंबर 2011 के दौरान एनरजाइजिंग प्रतियोगिता की
गई होनी पड़िए।
• विज्ञापन या टीम के रूप में प्रतिदिन भूमिज जा सकती है।

नामकनके कैसे भेजें?
आप अपना नामकन मिलाकर तीसरे से भेज सकते हैं:
1) इ-मेल के जरिए।
2) kar.marchar@bharatpetroleum.in
3) pires@bharatpetroleum.in

और अपनी प्रतियोगिता कृतियों / ट्राभ डायर संग्रहस्थल, केंद्रीय पद, औद्योगिक पदे
समेत भाग दिया, कृपया संशोधित, भारत महान / वैज्ञानिक / वैज्ञानिक / वैज्ञानिक
स्तर वर्ग नक्सल विश्व वैज्ञानिक प्रतियोगिता लाइव्ज़ 2011 शिखर,
प्रतियोगिता के सभी समाधान निम्नलिखित विषय पर आधारित है:
1) अन्तर्मा नाम, भाषाओं के नाम, स्कूल, प्रेस, वैज्ञानिक, स्कूल डिप्लोमा, त्रांस विकल्पीय, प्रारंभिक,
प्रतियोगिता के अधिक प्राप्त होना गई हो।
2) विश्व वैज्ञानिक, कृपया के सभी समाधान निम्नलिखित विषय पर आधारित है:
क) वज्ञानी संस्थान भूमिज निपुणता का विषय (अधिक अधिक)
क) गतिजोड़ित्रिक की विविधता
क) प्रारंभिक गतिजोड़ित्रिक की विविधता (अधिक प्राप्त होना गई हो)

पुरस्कार
केबल एक चेंबरन अबाद होगा:
2) 40,000/-
प्रतिदिन कैसे में दो पुरस्कार होने:
• विजेता : र 20,000/-
• उन विजेता : र 20,000/-
इसके राष्ट्र प्रमाण पुरस्कार भी होगा।

प्रतियोगिता के सभी अंतिम लिंक है
30 सितंबर, 2012

अधिक जानकारी हेतु निम्नलिखित से संपर्क करें:
सूर्य शैलिनि वार्तकर • ई-मेल: kar.marchar@bharatpetroleum.in • फोन: (022) 2271 3345
सुश्री रेवा हेमस्थल • ई-मेल: pires@bharatpetroleum.in • फोन: (022) 2271 3337
The Circle of Safety

A pike crew found this young child crying in the wheel well of a truck while conducting a CIRCLE OF SAFETY of the company truck the crew members were driving.

We don’t want to think about what would have happened if the employee had gotten in the truck and drove off without doing a walk around!

**What is the 360° walk-around circle of safety?**

In simple terms, it is the process of completely walking around the vehicle just prior to moving it. It is a pre-operation check of the vehicle and involves looking for hazards such as a vehicle parked behind, in front of, or on the side of the vehicle. It also is to be certain that no child or animal is playing near or under the vehicle.

**Before you start your vehicle**

It is most important to read, understand, and follow the manufacturer's operating manual. Ensure you know how to operate the vehicle and use any related equipment or attachments safely.

Healthy habits one could develop are:

1. Be familiar with the location and function of all the controls.
2. Inspect the vehicle daily.
3. Adjust the seat and controls, make sure the driver's license is with you and fasten the seat belt.
4. Primarily, develop a routine method of inspecting the vehicle (e.g. start at the front on the driver's side and walk towards the back, and around past the passenger side)
5. Record and report any defects to your supervisor immediately.

**Check these things:**

- Parking Brake, Foot Brake—holds, stops vehicle smoothly.
- Clutch and Gearshift—shifts smoothly.
- Steering—moves smoothly.
- Lights—turn signals operational.
- Dash Control Panel—all lights and gauges operational.
- All Moving Parts—no strange noises.
- Horn—operational.
- Visibility—mirrors properly adjusted; windows clean and intact.
- Wipers/washer—functioning and intact.
- Tyres—pressure, tread depth or damage.
- Wheels and fasteners—no defects in rim, loose or missing fasteners.
- Seat belts—in good condition and being used.
- Vehicle taillights—operative, where required.
- Hydraulic systems—no evidence of leaks and systems operate smoothly.
- On tractors, power take-off shields—in place.
- Fluid levels—oil, gas, brakes, washer fluid. Check for leaks.
- Load—secure and complying with regulations; hitch in good condition.
- Emergency equipment—installed and inspected as required by law or company policy.

<table>
<thead>
<tr>
<th>Component</th>
<th>Check Points</th>
</tr>
</thead>
<tbody>
<tr>
<td>Windshield Wipers</td>
<td>Clean and intact</td>
</tr>
<tr>
<td>Windows</td>
<td>Clean and intact</td>
</tr>
<tr>
<td>Horn</td>
<td>Earmuffs in place, not worn</td>
</tr>
<tr>
<td>Steering Wheel Freeplay</td>
<td>Properly adjusted</td>
</tr>
<tr>
<td>Hoses &amp; Electrical Connections</td>
<td>Properly attached, no leaks</td>
</tr>
<tr>
<td>Stop, Turn &amp; Clearance Lights</td>
<td>Properly adjusted, operable</td>
</tr>
<tr>
<td>Licence Plates</td>
<td>Intact, in good condition</td>
</tr>
<tr>
<td>Racks</td>
<td>Properly fastened</td>
</tr>
<tr>
<td>Tailgate or Rear doors</td>
<td>Properly fastened</td>
</tr>
<tr>
<td>Pintel Hook Towin g Attachment</td>
<td>Properly attached, not missing</td>
</tr>
<tr>
<td>Right Hook</td>
<td>Properly fastened</td>
</tr>
<tr>
<td>Left Hook</td>
<td>Properly fastened</td>
</tr>
<tr>
<td>Racks</td>
<td>Properly fastened</td>
</tr>
<tr>
<td>Suspension &amp; Frame</td>
<td>Properly fastened</td>
</tr>
<tr>
<td>Radiator and Crankcase Levels</td>
<td>Properly filled, no leaks</td>
</tr>
<tr>
<td>Wheel Lugs, Nuts and Tyres</td>
<td>Properly fastened</td>
</tr>
<tr>
<td>Fuel Tanks</td>
<td>Properly filled, no leaks</td>
</tr>
<tr>
<td>Exhaust System</td>
<td>Properly filled, no leaks</td>
</tr>
<tr>
<td>6th Wheel</td>
<td>Properly filled, no leaks</td>
</tr>
<tr>
<td>Landing Gear</td>
<td>Properly filled, no leaks</td>
</tr>
<tr>
<td>Tarps &amp; Lashings</td>
<td>Properly fastened</td>
</tr>
<tr>
<td>Emergency equipment</td>
<td>Installed and inspected as required</td>
</tr>
</tbody>
</table>

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Excellent Arangetram Performance

Excellent Arangetram Performance

Curt Sachs, an eminent musicologist once said, "Music and poetry exist in time, painting and architecture in space. But dance lives at once in time and space. Dance is the mother of the arts and it is poetry in motion." Indeed, dance is a fine art cherished by all - its practitioners' capable of breathing a sublime quality of life into this art form. Excelling in this art is no easy venture and requires years of dedicated practice and devotion. Talented Ms. Mohishila Rajkumar, daughter of Mr. D. Rajkumar, MD BPPL, gave her Arangetram performance in Chennai recently, dazzling the audience with her graceful rendering of Bharatanatyam.

Arangetram, meaning 'ascending the stage,' is the first public solo performance of a dancer. It is also a testing time for both, the guru & the shishya as the guru's knowledge & the disciple's talent are judged by the audience. For any Bharatanatyam disciple, Arangetram is a watershed event, crossing the threshold from a student to an artist, signifying the attainment of a certain level of achievement in a long journey towards excellence. It also culminates in celebration of the years of dedication by both, the student and the teacher to the divine art.

Tracing the origins in the Natyasastra, written by the great sage, Bharata, would reveal that, "When the world had become steeped in greed and desire, in jealousy and anger, in pleasure and pain, the Supreme One (Brahma) was asked by the people to create an entertainment which could be seen and heard by all, for the scriptures were not enjoyed by the masses, being too learned and ambiguous." Thus Bharatnatyam was born! Bharatnatyam is considered to be a 'fire dance' - the mystic manifestation of the metaphysical element of fire in the human body. It is one of the five major styles (one for each element) that includes Odissi (water), Mohiniyattam (air), Kuchipudi (earth) and Kathakali (sky). The element of fire can bring the highest positive energy, prosperity and fulfillment of our hearts' desires.

Mohishila started learning dance at the age of 8. Having participated in many school programmes and competitions, she has performed in Chennai ILT Thiruvaiyaru and Chennai Maramai held in Coimbatore. She was ably tutored by her Guru, Sri Binesh Mahadevan, Director of Akshaya Arts, Chennai. The occasion was graced by legendary personalities like Radhavani Sri Bharathiraja, Kalimamani Smt. Sreelata Bharath and Mr. Shambhu Kallool, IAS.

Talented Kruthika!

A model, an actress, a beauty! Kruthika Ravi, daughter of Mr. K. Ravi, DGM (P&A) Saree is all of that and more! Along with doing her first year M.A. in Industrial Psychology at SNDT University, she is currently acting in a character role in the serial "Kuch Toh Log Kahenge", which is being aired on Sony TV. A dearly involved in modelling and fashion shows, she was a finalist in the Femina Miss India East in 2012, top 5 participant in Airtel Formula One Airtel Grid Girl. In Oct 2011, was part of a fashion sequence in the movie "Yashvardhan Aashirwaad Billa," won 'She's Got the Look' Contest at Mood Indigo (IIT, Powai) in Mar 2011 and got a direct entry to the Parakeets Femina Miss India Semi-Finals 2011. She also trained at 'The Time' pageant training school and won the Miss Times crown in June 2011. She was featured in the Femina (3.3.2012) backside cover as the winner of the Fortnight and also featured in a half page article in Bombay Times, Sunday, 4.3.2012.

Besides being an instructor at the Terence Lewis Dance Foundation, she is also a good exponent of classical Carnatic music, was a volunteer for entertainment, theatricals and contests at Mulath (St. Xavier's College festival) and was also excellent in sports - national level athletic champion (Long Jump), West Bengal U-19 cricket player, School Sports Captain, ESPN Star Sport's Champion etc.

Quizzing Heights

Nagesh Mittal, Manager (Indl.) Chandigarh & Nagendra Saini, Asst. Manager, Automation, Chandigarh represented BPCL in the finals of the Tata Crucible (Corporate) 2011 Chandigarh round. Over 100 teams from various corporates of Punjab, Haryana, Chandigarh, Himachal and J&K participated in the event, considered to be one of the toughest business quizzes in the country. Team BPCL was one of the six teams of brilliant corporate minds who vied with each other for the top honours.

Nagesh Mittal and Nagendra Saini with the quizzmaster, Balasubramaniam Giri (Pickbrain) in the centre.
In the midst of our modern world characterized by daily stress, fatigue, and pollution, more and more people are seeking that elusive sense of relaxation and inward awareness. Hailing from an ancient tradition originated in India, Yoga has long since provided people with a refuge away from the everyday confusion and entropy, and has transported an increasing number of people to a peaceful oasis within. Though the practice of Yoga is closely associated to ancient texts, beliefs, and values, it also yields benefits useful for people's practical daily lives. Here are some reasons why more and more people are practicing Yoga:

- Yoga relaxes the body and the mind. Even in the midst of stressful environments, Yoga helps control breathing and clears the mind of cluttered thoughts, leaving only deep physical and mental refreshment.

- Yoga can help normalize body weight. For people who are either overweight or underweight, Yoga exercises can help achieve the desired weight. The principles of balance and moderation in physical activity and diet under Yoga can also lead to a healthier lifestyle.

- Yoga improves your resistance to disease. The postures and movements in Yoga massage the internal organs, enhancing blood circulation and functionality, thus, lessening the risk of illness.

- Yoga increases your energy level and productivity. For as quick as 20 minutes, Yoga can replenish the mind and body with precious energy needed to respond to daily tasks and challenges.

- Yoga leads to genuine inner contentment and self-actualization. Meditation—one of the aspects of Yoga—focuses the mind, taking it away from the distractions of the highly-materialistic world and leading it to genuine happiness.

- Yoga is an ancient Indian body of knowledge that dates back more than 5000 years ago. The word “Yoga” came from the Sanskrit word “yuj” which means “to unite or integrate.” Yoga then is about the union of a person's own consciousness and the universal consciousness. Ancient Yogis had a belief that in order for man to be in harmony with himself and his environment, he has to integrate the body, the mind, and the spirit. For these three to be integrated, emotion, action, and intelligence must be in balance. The Yogis formulated a way to achieve and maintain this balance and it is done through exercise, breathing, and meditation - the three main Yoga structures.

- In Yoga, the body is treated with care and respect for it is the primary instrument in man's work and growth.

Yoga Exercises improve circulation, stimulate the abdominal organs, and put pressure on the glandular system of the body, which can generally result to better health. Breathing techniques were developed based on the concept that breath is the source of life. In Yoga, students gain breathing control as they slowly increase their breathing. By focusing on their breathing, they prepare their minds for the next step - Meditation. There is a general misconception that in Meditation, your mind has to go blank. It doesn't have to be so. In Meditation, students bring the activities of the mind into focus resulting in a 'quiet' mind. By designing physical poses and Breathing Techniques that develop awareness of our body, Yoga helps us focus and relieves us from our everyday stress.

**Six Branches of Yoga**

- **Hatha Yoga or Yoga of Postures**
  Hatha Yoga is perhaps the path of Yoga you are most familiar with since this is the most popular branch of Yoga in the West. This branch of Yoga uses physical poses or Asana, Breathing Techniques or Pranayama, and Meditation to achieve better health, as well as spirituality. There are many styles within this path - Iyengar, Integral, Ashtanga, Kripalu, and Jiva Mukti to name a few. If what you want is a peaceful mind and a healthy body to go along with it, Hatha Yoga may just be the path for you.

- **Bhakti Yoga or Yoga of Devotion**
  Bhakti Yoga is the path most followed in India. This is the path of the heart and devotion. Yogis who practice this branch sees the “One” or the Divine in everyone and everything. Bhakti Yoga teaches a person to have devotion to the “One” or to Brahman by developing a person’s love and acceptance for all things.

- **Raja Yoga or Yoga of Self-Control**
  Raja means "royal". This path is considered to be the King of Yoga and this may be due to the fact that most of its practitioners are members of religious and spiritual orders. Raja Yoga is based on the teachings of the Eight Limbs of Yoga found in the Yoga sutras. A Raja Yogi sees the self as central, and as such, respect to oneself and for all creation are vital to this path. They achieve self-respect by first learning to be masters of themselves. If you wish to learn discipline, then Raja Yoga would perfectly suit that need.
Jnana Yoga or Yoga of the Mind

Jnana Yoga is the path of Yoga that basically deals with the mind, and as such, it focuses on man’s intelligence. Jnana Yogis consider wisdom and intellect as important and they aim to unify the two to surpass limitations. Since they wish to gain knowledge, they are open to other philosophies and religions for they believe that an open and rational mind is crucial in knowing the spirit.

Karma Yoga or Yoga of Service

Karma Yoga is the path of service for in this path, it is believed that your present situation is based on your past actions. So by doing selfless service now, you are choosing a future that is free from negativity and selfishness. Karma Yogas change their attitude towards the good and in the process, change their souls, which leads to a change in their destiny.

Tantra Yoga or Yoga of Rituals

Perhaps the most misunderstood of all the paths, Tantra Yoga is about using rituals to experience what is sacred. Although sex is a part of it, sex is not the whole of it since this path aims to find what is sacred in everything we do. Tantra Yogis must possess certain qualities like purity, humility, devotion, dedication to his Guru, cosmic love, and truthfulness among other things.

There are still a lot of misconceptions about Yoga. For instance, Yoga is not a religion. It is more of a set of techniques for us to find spirituality. In fact, Yoga is being practiced by a lot of people from different religions like Christians, Jewish, Buddhists, and Muslims. Another misconception is that Yoga is an exercise, a way for us to keep fit. It is partly true, but if you think that Yoga is just that then you are greatly mistaken. Yoga develops the body since a weak one is a hindrance to spiritual growth. It does not simply focus on the physical but on the mental and spiritual aspects as well.

Yoga may seem like the fabled elixir of life - a cure-all solution to man’s daily problems and concerns such as illness. But actually, the benefits that Yogis or Yoga practitioners have been experiencing for thousands of years are only being gradually proven by medical science now.

Bharat Petroleum Energises!

We keep the wheels of the nation turning
We keep a million home fires burning
On the road, in the air
Bharat Petroleum’s there
Because we care
Energising lives everywhere.

We reach out to those in lowly places
We put a smile on people’s faces
Our products and services stand the test
We always strive to give our best
We contribute to nation building
Bharat Petroleum – forever energising

New initiatives and expansions our forte
Incentives and schemes that show we care
Many firsts to our credit
Bharat Petroleum energises business
Customer delight in every way
Is what truly makes our day!

Employees, our greatest asset
At BPCL they find happiness
Work and fun go hand in hand
As our activities are executed to plan
Food for mind, body and soul
All is well as we excel
One great family that cares for all
Ensuring Bharat Petroleum stands tall.

Sharon Pires
Brand & PR Dept.
Floating in splendid isolation, east of the Indian mainland is the archipelago of 572 emerald islands, islets and rocks known as Andaman & Nicobar Islands. This Union Territory is stretched over an area of more than 700 Kms. from north to south with 36 inhabited islands. Once a hill range extending from Burma (Myanmar) to Indonesia, these undulating islands are covered with dense forests and endless variety of exotic flowers and birds. The topography of the islands is hilly and abounds in evergreen forests. The sandy beaches on the edge of the meandering coastline are fringed with coconut-palms that sway to the rhythm of the sea. The sea around the islands offer excellent scope for water sports. The rare flora and fauna, underwater marine life and corals, with crystal clear water and mangrove-lined creeks, offer a dream-view of the rare gifts of nature. The clean and wide roads, free of filth as well as unpolluted fresh air attract any nature-lover, who seeks absolute peace and tranquility in the lap of mother nature. Adventure tourism like trekking, island camping, snorkeling, scuba diving etc., are the real attractions. A visit to these islands is a memorable lifetime experience.

Mythologically, the name Andaman was presumed to be derived from Hanuman, who was known to the Malays as Handuman. Since Prehistoric times, these islands were the home of aboriginal tribes. The tribes of the Andaman group of islands are the Great Andamanese, Onges, Jarawas, and Sentinatese, all of Negrito origin, while the tribes of Nicobars are the Nicobarese and Shompens, both of Mongoloid stock. The first settlement by the British took place in 1789, which was later abandoned in 1796. The second settlement was basically a penal settlement, taken up in 1858, after the First War of Independence, followed by the settlement of convicts, Moplas, some criminal tribes from Central and United Provinces, refugees from erstwhile East Pakistan, Burma and Sri Lanka as well as ex-servicemen.

In these islands people of all faiths - Hindus, Muslims, Christians, Sikhs etc., and all languages like Hindi, Bengali, Malayalam, Tamil, Telugu, Punjabi, Nicobari etc., live together in complete peace and harmony. Inter-religion and inter-regional marriages are common. This amazing racial and cultural mix is correctly described as Mini-India.

Forests are the green extend the over gold of the islands. The reserved and protected forests extend over 86% area of the territory and the forest cover is more than 92%. About 50% of the forests has been set aside as Tribal Reserves, National Parks and Wildlife Sanctuaries, which are inviolate. Luxuriant mangroves, perhaps the richest in the world, occupy nearly 11.5% of the territory. More than 150 plant and animal species are endemic in nature. Mahatma Gandhi Marine National Park is rich in corals, varieties of colored fishes, sea turtles etc., besides other marine life. It is a birds’ paradise - more than 271 varieties of birds inhabit the idyllic landscape, out of which 39 are endemic. Megapode, Swiftlet, Hornbill and Nicobar.

### GENERAL INFORMATION

- **LOCATION**: Bay of Bengal
  - 92 deg. to 94 deg. Longitude
  - 6 deg. to 14 deg. North Latitude
- **AREA**: Andamans District: 6,496 Sq.Kms.
  - Nicobars District: 1,841 Sq. Kms.
  - Total Area: 8,249 Sq. Kms.
- **CAPITAL**: Port Blair
- **DISTANCE**:
  - 1255 Kms. from Calcutta
  - 1190 Kms. from Chennai
  - 1200 Kms. from Vishakhapatnam
- **ALTITUDE**: Varies from sea level to 732meters
- **HIGHEST PEAK**: Saddle Peak - 732 metros
- **CLIMATE**: Tropical throughout the year with mean minimum temperature at 23 deg. C and maximum at 31 deg. C. Humidity is relatively high - 70 to 90% with a gentle breeze blowing all the time. The weather is generally pleasant with average annual rainfall at 3,000 mm at Port Blair (May to mid-Sept. & Nov. to Jan.)
- **FOREST COVER**: 92%, Forest area 86%
- **BEST SEASON**: October to May

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**Andaman & Nicobar Islands Beckon**

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**Andaman & Nicobar Islands Beckon**
Paper Battery

RESEARCHERS from the Rensselaer Polytechnic Institute in New York, US, have made a battery that looks and feels like paper. The paper battery was made by combining tiny carbon nano tubes with cellulose – the tough plant sugar found in paper, and then infusing the material with a waterless electrolyte – a substance that allows electricity to flow through. The battery can be folded, bent, torn and operated even in extreme temperatures.

Grandma Knows Best

ACCORDING to new research, grandma’s remedy of taking honey for a cough is the most effective. The honey they say is far better than a cough syrup to stop a coughing fit. Honey soothes the throat, stops the cough, induces sleep and unlike the cough syrup, has no side effects.

Magic Sweater

IMAGINE wearing a sweater that changes colour every time you go out in the sun! Tong Cheng of Deakin University in Melbourne, Australia has made a sweater that looks white in the shade but turns red or blue in the sun. Cheng made the sweater from woolen yarns soaked in a photochromatic dye. The dye’s molecular structure gets altered by the sun’s rays and so when exposed to sunlight, it reflects a different wavelength of light, which makes it take on a different colour. Besides being soft and fluffy, Cheng’s sweater also acts like a sunscreen as it can block out ultraviolet rays. What’s more… it can be machine washed!

Horse Pouch

EVERY horse has a pair of small air pouches at the base of its skull. When this fact was discovered in 1756, nobody knew what they were for. Now Canadian scientists have discovered that the air sacs cool the horse’s brain. If not for the sacs, the horse’s brain could get permanently damaged by the heat generated when the animal gallops at full speed.

Reusable e-Paper

RESEARCHERS at the Industrial Technology Research Institute in Taipei have developed a paper that can be reused 260 times! The paper is printed using a thermal printer and the matter written on it is deleted in a modified printer by rolling the paper backwards. Called i2R e-Paper, the rewritable paper is light, soft and can be used to print images of a high resolution. It is ideal for making posters and paper signs.
The Perfect Match

Hazel Coutinho watches an IPL cricket match for the first time and has a mind-blowing experience!

As I glanced outside the window of my cab, after an hour long travel I saw the effulgent rays of the Chepauk floodlights cast a halo over the crepuscular evening and my heart pounded with excitement. It had finally happened. I was about to witness my first ever cricket match live, in a stadium!

I cast my memory back to the previous morning where I sat at my office desk, nervous and wary of a new big city. Just two days old in the new office, I was tense and anxious, trying to say the right things and make the right moves. New people, a new office, a new project and the travail to find a new house – the ideal recipe for stress and stress I was! Seeing no hope and filled with disquietude, I was going about my work in an uneasy manner, till my supervisor asked me if I was coming for the cricket match. Unsure if I had heard the right thing, I asked him to repeat his question, to which he explained to me that the entire project team would be going to the IPL game between the Chennai Super Kings and the Deccan Chargers. Though I wasn’t an avid follower of cricket, filled with buoyant energy and a curiosity to explore the opportunity, I gleefully accepted the offer.

I woke up that morning feeling a tad smug about myself after I had bragged to my friends in Chennai and my family back home about the outing. Still unable to believe my luck, I wore my only yellow dress to work in support of the home team (the CSKs whose jersey is yellow) for the first time ever and set out with an excitement I felt last when I was five.

No wonder they say cricket unifies our nation and gives us a sense of belonging

The cab approached the stadium and we made our way past the security into the stands to find our seats. What was to come next I could never believe! It was truly breathtaking. Awestruck, bewildered and filled with excitement, I took my seat and braced myself to witness the spectacle, the carnival, and soak in all the fun and frolic of cricket and entertainment… Yeah! I was at the IPL!!

The local fans jeered as their team came out to bat and the roar of the Chennai lions gave me the “heebie-jeebies”. I felt like a kid in a carnival not knowing where to look and what all to see - there was just too much happening to fathom. Sometimes it was incomprehensible - the lights, the cheering, the frenzy, the hysteria. The ads on television are SO right - without witnessing the IPL? With every boundary hit, the noise grew louder. The cheer girls danced away and were a spectacle themselves. With every wicket that fell, silence gripped the stadium, with only a few Deccan Chargers supporters cheering on, much to the dismay of the local crowd. What grabbed my attention was the giant electronic screen that displayed some of the wittiest messages, depending on the situation of the game. I found them incredibly innovative and every time the IPL horn was sounded, the audience would go into a frenzy that had to be seen to be believed.

Over four years of the IPL, I never got around to watching a game fully, however close it might be, but for the first time, I found myself on the edge of my seat, jeering along with the home team that truly played like lions through the entire game. Be it Bravo leaping like a gazelle, plucking a catch out of thin air or the “thalaivar” of CSK - M.S. Dhoni, marshalling his troops. I was just star struck! Watching intently like a devoted fan, I’d ask myself time and again, has the cricket bug bitten me too, much like my fellow project mates who bonded over this game having the time of their lives cheering and poking fun at each other when the teams they supported played well?

The game of glorious uncertainties had twists and turns second only to an Abbas-Mustan movie. Oh goshh! I wonder how the fans watch these last over edge-of-the-seat thrillers on a daily basis and survive - it sure ain’t for the weak-hearted. I soon found myself saying a little prayer for the home team and I was just amazed at myself. Now the cricket bug had bitten me for sure. My prayer was answered. The home team was triumphant and the crowd erupted into a frenzy. I found myself jeering for a team I didn’t care about till 24 hours ago. I was triumphant and the crowd erupted into a frenzy. I found myself jeering for a team I didn’t care about till 24 hours ago. It had become my home-team now; a city I hadn’t known had become my home-town. No wonder they say cricket unifies our nation and gives us a sense of belonging. I don’t know about a lot of you but it sure did to me.

As I made my way back home still pinching myself and trying to fathom what had happened, I thought to myself - if this was a dream, it sure was one I didn’t want to wake up from. After all, it was a “match” made in heaven or let us just say, it was the “Perfect Match”!

- Hazel Jane Coutinho,
daughter of J.A. Coutinho, SIM, Karur Installation

Petro Plus
रायपुर में वितरक बैठक

श्री के.के. गुप्त, निदेशक (विपणन) की दिनांक 22 और 23 मई, 2012 रायपुर एलपीजी वितरक रायपुर के लिए बड़ी महत्वपूर्ण विषय पर जहाँ रायपुर एलपीजी टेरिटरी के युवा वितरकों की बैठक आयोजित की गई थी। बैठक में महाविद्यालय (रिटेल) परिषद तथा आरएलजी-प्रशिक्षण भी उपस्थित थे। सुरक्षा शाखा के साथ बैठक की शुरुआत हुई।

निदेशक (विपणन) ने उपस्थितों को स्वागत किया। उन्होंने वितरकों की अपने प्रश्नों द्वारा विदेशीएल्फ के ही उपाद की स्वीकृति करने के लिए कहा। उन्होंने भाषण में उन्होंने प्राइवेट सेवा में सुधार पर जोर दिया तथा कंपनी की नई प्रभाव एवं वित्तीय स्थिति के बारे में भी बताया।

बाद में खुला सभा विहार गया जिसमें वितरकों के प्रश्नों और सुझावों के बारे में चर्चा हुई। वह समाप्ती बाणी वह जिसकी सभी में प्रसन्नता की।

कुशल शेड प्रतियोगिता

कुशल शेड प्रतियोगिता के दौरान सभी बैठक कर्मचारियों, टैम्बॉर्स टेक्निशियार एवं अधिकारियों ने उल्लासपूर्वक भाग लिया।

आयोजित प्रतियोगिता का आयोजन करने के लिए आयोजन का आयोजन करने वाले कुशल शेड प्रतियोगिता का आयोजन किया। इस प्रतियोगिता का उद्देश्य सभी को उपादकता एवं विनिर्देशक के प्रति उद्देश्य का साधन करने वाले कुशल शेड प्रतियोगिता का आयोजन किया।

कुशल शेड प्रतियोगिता के दौरान सभी शेड कर्मचारियों, टैम्बॉर्स टेक्निशियार एवं अधिकारियों ने उल्लासपूर्वक भाग लिया।

आयोजित प्रतियोगिता का प्रस्ताव है: -
- सर्वोत्तम उपादक शेड
- सर्वोत्तम टेक्निशियार पुरस्कार
- सर्वोत्तम टेक्निशियार पुरस्कार (टीम प्रतिभागी शेड टक्करीशियार)
- सर्वोत्तम वोलं चेयर पुरस्कार

विजेताओं को गतगति दिखाने के अवकाश पर सभी कर्मचारियों एवं अधिकारियों के समक्ष उपादकता विशेषित किये गये।

विकास के वाहक

हायों अवधार एवं प्रबंध निदेशक श्री आर.के. शिख ने पंजाब में आयोजित रिटेल डीलर एवं डिस्ट्रिब्यूटर की संयुक्त मैलिंग बैठक की आयोजन की। बैठक में 15 डीलरों और 22 वितरकों का भाग लिया।

बैठक की प्रस्तुतियाँ शामिल थे, महाविद्यालय (रिटेल) जन्मों का संगठन वाहक।

अवधार एवं प्रबंध निदेशक ने राज्य के इस उपहार बौद्ध की सशक्तिकरण करने के लिए एक वित्तीय सशक्ति योगदान की। यह बौद्धि शेड में संयुक्त सेवा के लिए आयोजन का आयोजन किया।
र्षदेशी मेला

आइएसएम वी 6 प्रशिक्षण कार्यशाला

न्दी भाषा बहुत सलिल, अपनाना इसको नहीं जटिल, इसी उद्देश्य को मन में रखते हुए और इसका पतन करने हुए चित्राया एलपीजी संयंत्र में हिंदी सॉफ्टवेयर आइएसएम वी 6 की प्रशिक्षण कार्यशाला का आयोजन किया। इस कार्यशाला में टीम श्री पी.के. रामनाथन, टीसी सेवा श्री विक्रम गुप्ता और टीसी आंध्र श्री सुनील बाबा उपस्थित थे। प्रत्यक्ष एवं गैर प्रत्यक्ष वर्ग, दोनों ने ही इस प्रशिक्षण में हिस्सा लिया। इस कार्यशाला को और भी सफल और संपूर्ण बनाने के लिए पियाला एलपीजी के आत्मनिर्देश राष्ट्र के साध-साधन सेवा वर्ग के अधिकारी भी समर्पित हुए। इसके अलावा पियाला संस्थापन ने भी हिंदी में अपनी रूचि जताते हुए इस कार्यशाला में भाग लिया।

प्रशिक्षकर्ता रहे सीडे के श्री विपुल राघोपो जो कि हमारी कठिनी से लंबे समय से जुड़ है व प्रशिक्षण भी देते आ रहे हैं। प्रशिक्षण में सभी ने पूर्ण उत्साह से सॉफ्टवेयर को समझ जिससे प्रशिक्षण बेहद दिलचस्प रहा।

रामाजनिष्ठ सुरक्षा

पियाला वंशाल के बढ़िया मजले का एक छोटा सा उपासना नगर शशिकला जो दुरालिपुर एलपीजी टीजिट्री के अंदर आता है, जीवन के हो उठा, जब इसकी घुल बदियों से एक सुरक्षा रायी गुआरी। इस रात्रि में 500 से अधिक उपायक लोगों ने भारत गैस ब्रंड के संबंधित सुरक्षा संदर्भ की तत्काल पकड़ी हुई थी। बड़ी संख्या में लोग इस रात को प्रोत्साहित कर रहे थे। बढ़िया मजला क्ला बैंक के नववार्षिक में, यहां एक स्तर फिक्स भी आयोजित किया गया था, जिसमें 102 लोगों ने स्तर किया। 400 सुरक्षावास की देखा और सुरक्षा प्रशिक्षक-क्रिकेट (एलपीजी) दुरालिपुर एलपीजी टीजिट्री राजसी मुख्यालय द्वारा की गई, जिसमें शशिकला के भारत गैस विलक्कों ने अपना पूरा योगदान दिया।
डॉ. बाबासाहब आंबेडकर जयंती समारोह

विनंक 20 अप्रैल, 2012 को मुंबई रिफाइनरी स्पोर्ट्स क्लब में भारत पेट्रोलियम कॉर्पोरेशन एलटी/एसटी एप्पलैंज एसोसिएशन, मुंबई रिफाइनरी तथा मैनेजमेंट के सहयोग से परम्परागत दृष्टि से बाबासाहेब आंबेडकर की 121वीं जयंती समारोह में आयोजित किया गया।

समारोह में श्री.जी.एस. वान्केह्ड (कार्यवालक निदेशक-संयोजक), वरिष्ठ कामगार, नेता श्री विजय कांबले, श्री एस.दिव्य कुमार, महाप्रवक्ता (मासी), मुंबई रिफाइनरी, श्री आर.डी. मेनूर, वरिष्ठ प्रबंधक (वित्तविज्ञान) तथा श्री एल.डी. मेनूर, मुख्य प्रबंधक (ई.आर.) आदि की उपस्थिति थी।

कार्यक्रम के आरंभ में श्री विजय कुमार एस. ने सभी को पूर्वकालीन देखते हैं एसोसिएशन को निरंतर सहयोग देने के प्रति आभारित किया। प्रमुख अधिकारी श्री विजय कांबले ने बाबासाहेब के असमान जीवन की जानकारी दी। श्री वान्केह्ड ने एसोसिएशन का इतिहास कह दिया कर्मचारियों को भिड़गियाँ रखने का संदेश दिया। समारोह के दौरान विवेचना, कैरेम, शारदा, मेनूर, गैंगस्वरूप, संगीत कुर्सी आदि विभिन्न प्रतिष्ठानों ने कार्यक्रम से भरपूर प्रदर्शन किया।

नोएडा क्षेत्रीय कार्यालय का राजभाषा निरीक्षण

नोएडा क्षेत्रीय कार्यालय का राजभाषा निरीक्षण विनंक 11.04.2012 को श्री राजेश कुमार उप-निदेशक (कार्यन्वयन) ने किया गया। इस निरीक्षण में सभी विभागों के हिंदी सम्बंधी वातावरण ने भाषा की निरीक्षण की। श्री राजेश चतुर्वेदी, महाप्रवक्ता एवं श्री राजमी ताल, प्रबंधक (हिंदी), उत्तर ने पूर्व गृह देखकर श्री राजेश कुमार जी का स्वागत किया। उन्होंने सम्बोधन में श्री राजेश चतुर्वेदी ने नोएडा क्षेत्रीय कार्यालय की हिंदी का उल्लेख किया एवं राजभाषा संबंधी कार्यों के लिए हिंदी विभाग की महत्ता की उल्लेख की। नोएडा क्षेत्रीय कार्यालय में राजभाषा को आत्मसंरक्षण का अभ्यास किया।
आओ.... देखो.... सीखो....
शिवही इंस्टलेशन ने आओ... देखो... सीखो... नामक एक दिवसीय सुरक्षा प्रदर्शनी का आयोजन किया था। इसमें शिवही इंस्टलेशन के राज्यों और क्षेत्रों, आयोजकों के अधिकारियों, विज्ञापनों और आयुक्तों, पैरीथ्यों, एवं कैंडिटर्स कर्मचारी, लगभग 150 आयुक्त आए। इसका उद्देश्य सुरक्षा प्रवृत्तियाँ एवं सुरक्षा प्रभावित विषयों, परिस्थितियों के रूप में अलगेशन करना और आयुक्तों को बेहतर बनाने की दिशा में शिवही इंस्टलेशन द्वारा लिया गया। प्रदर्शनी की प्रशंसा की। विभिन्न सुरक्षा योजनाओं जैसे 'कैदी' और 'शिवही' यह आयोजन और प्रदर्शनी एवं प्रमेय रूपमें होता है। इस प्रदर्शनी में विभिन्न अन्य विवरण वोल्फस्के के साथ-साथ उपस्थित और विरोधी हासिल किए गए। इस प्रदर्शनी के साथ-साथ बहुत अन्य प्रामाण्यों द्वारा आयुक्तों के बढ़ते पर ध्यान दिया गया। इस प्रदर्शनी में विभिन्न अन्य विवरण वोल्फस्के के साथ-साथ उपस्थित और विरोधी हासिल किए गए।

इसका मुख्य उद्देश्य था हमारे मूल गृह और क्रियास्थानों जिनमें हमारे अधिकारों ने उपस्थिती से परवरिश करना, प्रदर्शनी में विवरण ने बड़ी संख्या में भाग लिया। सामान्यतः जितने अधिक और अन्य के उपाधिक के लिए जनताः है, अतः इस उपाधिक के लिए हमारे एसए 'कैदी' एवं 'वोल्फस्के' के साथ-साथ पूर्वार्जक विवरणों को प्रदर्शित की गई। इसमें हमारे दो टोल और अपने पार्श्व के बायां में जनताः चार जिस पर पुष्प लिल्ला, रिसेल टीम अनुकूल कार्यरत कर रही है। निस्केंद्र प्रदर्शन में अन्य वाले लोगों के मन में हमारे ब्रेड बीपीसीएल और ब्रेड मैक काम रहेगी।
प्रगति रिपोर्ट

भारत पेट्रोलियम, हिंदी विभाग, पश्चिम क्षेत्र द्वारा मुंबई नगर राजभाषा कार्यालय समिति (उपक्रम) के लिए 30.04.2012 को निम्नलिखित प्रगति रिपोर्ट के संरचित प्रारंभ पर चर्चा संपन्न आयोजित किया गया। माननीय डॉ. एम.एल. गुप्ता, उप निदेशक (कार्यालय) राजभाषा विभाग गृह मंत्रालय इस कार्यक्रम के मुख्य अधिकारी एवं संस्थापक थे। कार्यक्रम की शुरूआत भारत पेट्रोलियम के स्थायी प्रशंसक गुप्ता द्वारा ईशान्य प्रस्तुति कर की गई।

श्रीमती बाबासाहेब अंबाला, हिंदी संस्कृति अधिकारी एवं संस्थापक ने पर्यावरण विभाग (हिंदी) निम्नलिखित, भारत पेट्रोलियम कार्यालय द्वारा कार्यालय का संरचना किया और सभी उम्मीदियों का स्वागत करते हुए यह विशिष्ट दिलाया कि वे और उन्होंने चर्चा के लिए भारत पेट्रोलियम में हिंदी का कार्य और भी तेजी से बढ़ा। श्रीविवेकानन्द जोशी, महासचिव प्रबंधन, हिंदी, पश्चिम, भारत पेट्रोलियम द्वारा आम भ्रमण तथा इंडिक सेवाकर्ता के बारे में जानकारी देकर कार्यक्रम का समापन किया गया।

“महाराष्ट्र माझा” का शुभारंभ

महाराष्ट्र में 1 मई महाराष्ट्र दिवस के रूप में मनाया जाता है। इस दिन पर समुदाय राज्य में सरकारी एवं सरकारी संस्थाओं द्वारा इस कार्यक्रम के मुख्य अधिकारी और सांस्कृतिक और सामाजिक इकाई का आयोजन किया जाता है। दिनांक 1 मई को नागपुर शहरों ने नागपुर और अमरकोट के आदीस्थानों में “महाराष्ट्र माझा” इस प्रारंभ को उजागर कर दिया। इस योजना के अंतर्गत ईशान्य ("र.100 का स्पेंड या र. 200 का नेट") खरीदने में हरे दाम के बहुत भाग लेने के लिए साहित्यिक और संस्कृति का आयोजन किया गया।

जन-जागरूकता जरूरी है।

कृपया इस्तेमाल करें यानी आपके कस्टमर्स के लिए वे केंद्र स्तर के संचालक अपने संस्थान के विभाग की उपस्थिति में हाल में एक जन जागरूकता कार्यक्रम आयोजित किया गया। कार्यक्रम में इन विभिन्न समुदायों के अधिकारी इस संस्थान की सुरक्षा एवं अनिवार्य रुपों से जनता की जानकारी और प्रशिक्षण, अविश्वासियों को साबित करने वाले उपायों के सुचारू करें और ऑफिस अपनी प्रतिस्पर्धा में भाग लें। इस योजना को सभी आर्थिकों को जानने का मौका भुगत अच्छा रहा।

बॉल- 2 अंक - 1
धन्यवाद - जापान

कर इंस्टेलेशन वर्ष 2002 में शुरू हुआ। एमएच 7 पर कुछ ही किलोमीटर दूरी पर सिधांत इंस्टेलेशन में एमएच, एचएसडी और एसकेओ तथा कुछ ब्रैडेड ईंधन जैसे सीडी और हाइ-पैट का संचालन किया जाता है। जैसा कि रिपोर्ट से 292 किलोमीटर दूरी की क्रॉस कंट्री पाइपलाइन के जरिए यहाँ एमएच/एचएसडी/एसकेओ धारा खिताब किया जाता है। इस लोकेशन का कुल टैंकेज 11,33,980 किलोलीटर है। इसके अलावा इंस्टेलेशन में लूब्रिकेंट संचालन सुविधा भी है।

कार्य इंस्टेलेशन में द्वारा कर्त्ता टेंटिंग, मुद्रे टेंटिंग तथा चेन्नी टेंटिंग के जरिए 24 राजपत्र जिलों के 485 आर्थिक इंस्टेलेशन में उपयोग की आमूलता की जाती है। इंस्टेलेशन चेन्नी, कोयम्बरु, बांगलुरु आईटीसी स्कूलों तथा 126 अंतर्जातीय ग्राहकों की इंस्टेलेशन, एचएसडी, एसकेओ की भी मांग पूरी करती है। इसके अलावा इस टेंटिंग में कार्य और मुद्रे टेंटिंग की एसकेओ की मांग पूरी नहीं हो रही है। कार्य इंस्टेलेशन एचएसडी एवं एसकेओ शुरुआत के अंतर लूब भंडारण के लिए कार्य चल रहा है। चेन्नी और मुंबई से राड़क मार्ग द्वारा फैक्टरी एवं थोक रूप में लूब्रिकेंट प्राप्त किये जाते हैं। एचएसडी/एचएसडी द्वारा आर्थिक, सीडी, सीधे धाराओं और विभिन्न स्रोतों की लूब आमूलता की जाती है। लूब का वर्तमान शुल्क प्रति मिली 300 रुपए है। वर्ष 2011-12 के दौरान इंस्टेलेशन में 15,32,385 किलोलीटर उत्पाद बनाया जा सका है। इंस्टेलेशन में वर्तमान में दिनांक 31.3.12 को एक टैंक लॉन्च में तथा वर्ष 2011-12 के दौरान इंस्टेलेशन से 1,02,006 टैंक लॉन्च भेजे गए ने गिरावट प्राप्त किया है। इंस्टेलेशन के राड़क, टेंटिंग, निर्माण केंद्रों तथा उनके के साथ ड्राईवर्स ने लूब में रहे दिनांक 24.04.2012 को इंस्टेलेशन में “धन्यवाद-जापान” समारोह आयोजित किया गया। सभी के विभिन्न भागों तथा वर्ष के दौरान अधिकांश अटटोकेम्स कार्य करने अन्तर 6 कू बन चुकी थी। सादा ही प्रति लॉन्च अटटोकेम्स अधिकांश अंतर कर देने वाले 3 परिवहन को सभी गाँधी अधिकांश किया गया। इंस्टेलेशन के नीचे से कार्य इंस्टेलेशन की बहुत-बहुत बढ़ाई रही है।

नेट्रफिल शीतर

पने सामाजिक विभिन्नों की दृष्टि में एक कदम आगे बढ़ाते हुए मुंबई रिफाइनरी ने नेट्रफिल आयोजित करने के महत्वपूर्ण हासिल कर ली है। आयोजन के नीचे नेट लोकार्पण के साथ मिलकर मांहू में एक नेट्रफिल शीतर का आयोजन किया। उप महाराष्ट्र (तकनीकी) श्री से आयोजन ने इस शीतर का उपयोग किया। सभी मरीजों की ओर से माहौल में इस शीतर का उपयोग किया। सभी मरीजों की ओर से माहौल में इस शीतर का उपयोग किया।

अपातकालीन तैयारी की जाँच

द्रव्य में संकट नियन्त्रण चर्चाओं जो अनुसार आपातकालीन
tैयारी की जाँच की गई जिसमें बीजोत्सव सुंदर मुंबई रिफाइनरी, इंस्टेलेशन, एचएसडी, गोदार्ज, कैडलूल और एमएसपीटी ने अपने राष्ट्र और उपकरणों के साथ इसमें भाग लिया। स्थानिक पुलिस राइडों के मांहू दुर्घटना के पांच आग का इलाज निर्माण किया गया था। सरकार और सरकार ने पुराने मूल से इसमें भाग लिया। सभी ने टीम के समन्वय और समय पर निर्मित की यह प्रक्रिया की। दूरबीन की यह प्रशासनिक चिंताओं में सुरुआत एवं संकट के प्रति चलाये जानेवाले निरंतर अभियान का एक और पायदान है।
अभिनेत्रियों से सप्ताह

चेन्नई इमारत में 14 अप्रैल और 23 अप्रैल तक मनाया गया अभिनेत्री सताह इस्तेमाल के विरोध के लिए राष्ट्रीय सुरक्षा भारत फैलाक का प्रभाव हुआ। वरिष्ठ इस्तेमाल के संदेश श्री संजीव रैना ने रिपोर्ट के रूप में अभिनेत्री सताह का आवश्यकता समझाई। सताह के दौरान अनेक कार्यक्रम आयोजित किए गये जैसे आयोजना को हिंदी टेक्स्ट, वृत्तिकर्मी एवं सार्वजनिक संगठन का संयोजन करना और रिपोर्ट की हीसीपी एवं संशोधन का संस्थान आदि का भी आयोजन किया गया।

स्वास्थ्य सेवा में एक कदम

स्वास्थ्य ही संपत्ति है इसे ध्यान में रखते हुए बीमीएस, चेन्नई में 28.3.2012 को सभी के लिए योग प्रशिक्षण आयोजित किया। वरिष्ठ इस्तेमाल ब्रह्मने दाट होम से आयो श्रीलंका का संयोजन कर खाने की सही आदेश देने और स्वास्थ्य करने में यथार्थ किस प्रकार तनाव दर सकता है इस पर जोर दिया। योग प्रशिक्षण ने उपलब्धियों को 50 प्रकार के व्यायाम बताये, सभी ने वर्ण उल्लेख के साथ इसका अभ्यास किया। अंत में स्वास्थ्य जात्रा समें ने सभी को रिपोर्ट दी गई। सभी रिपोर्ट के अनुसार आयार संशोधक सुरक्षा ही गई। प्रशिक्षण ने इस प्रशिक्षण के प्रति उत्तर व्यक्त किया कि उन्हें एक तनाव-मुक्त जीवन जीने तथा वेतन जीवन के लिए खाने की आदेश के बारे में अग्रवाल जानकारी मिली।
ग्राहकों की सेवा में लाभजन

पेट्रो प्लांस

चुरक्षा के पाँच मंत्र

1. रात्रि में और गैस स्टोर उपयोग में होने की स्थिति में रेजिस्टर को बना रखें।
2. गैस स्टोर को जमीन पर न रखें, गैस स्टोर को सिलिन्डर से ऊपर रखें।
3. डिजाइनर के समय सिलिन्डर का झुनू के लिए चीज दें।
4. दो वर्ष में एक बार अपने एल्पीजी इंडोलेंस का निरीक्षण डिस्ट्रेटर द्वारा संचालित कराये।
5. एल्पीजी के गंध आने पर रेजिस्टर को तुरंत बना रखें, किसी भी विकल्प के उपकरण को अंदर या उल्टा न करें, व अपने डिस्ट्रेटर/एक्स्ट्रेन्स लेने दें।

आपातकालीन तैयारी का प्रदर्शन

में रेट देते का उद्देश्य सदैव हैं “सुरक्षा प्राप्त” रहे हो। हम अपने दैनिक कार्य में “सुरक्षा” की भावना दोहराते रहते हैं। मेंटर डिजाइनर की स्थानन्य वर्मेशेंका के गूं में हुई थी। इस डिजाइनर से उत्तर प्रदेश के गुजरात, मेंटर और बागांव के तीन महत्त्वपूर्ण जिलों में सिलिन्डर उपकरण को लेकर इन इलाकों के 150 आईडीसी प्राकृतिक को भी आयुर्विज्ञान की जाती है। उपमेता जीमी टॉपके 04 अप्रैलॉट लाइन के दूसरे वाले से रिसेब होने का दूर लिया गया, जिसमें गेज ने लोकेशन प्रभावी का उपलब्धी की सुनाना दी। इसके रिसेब रोकने के लिए अपने निगम में देश कुछ गई। इसी बीच उपमेता का रिसेब होने का संधित हो गया।

बीपीटीयू डीम फ्लान

का पृष्ठल कर्मचारी (मासिंग) श्री टी. सोमनाथ एवं उ. महाराम, मासिंग (परिवर्तन) श्री रघु नारायण ने दिनांक 22.5.2012 का वाइल्डलूज के स्थान के लिए दूर देने के दौरान के वाइल्डलूज इंस्ट्रेशन को विजिट किया। डॉक्टरों को संभाजित करते हुए उन्होंने वाइल्डलूज इंस्ट्रेशन बीपीटीयू का पुरानी लोकप्रिय में से एक होने के कारण उसका ऐतिहासिक महत्त्व तथा तथ्य सिद्ध की उपलब्धियों में वाइल्डलूज के बड़े सहयोग की भी प्रभाव की।

अपने भाषण में उन्होंने इसके उपयोग की आर्थिक स्थिति को दर्शाया रखते हुए वाइल्डलूज में देशी से बलनाले मालिक में विनिर्देश िनगे रखने के लिए लगा कर के दिनांक के विभिन्न उपकरण के कार्यवाही करने के बारे में बताया। उन्होंने डॉक्टरों को अपने प्रतिद्वंद्वियों से आगे बढ़ने और नए में अपने मूल्य ब्रॉड बनाने के प्रति प्रेरित किया। उन्होंने कहा कि देश में प्राकृतिक महिमाओं और संरक्षण अवलंबित हैं और उपयोग दीया कर के उपयोग करने के लिए आवश्यकता है। कार्यरतत्व निदेशक (मासिंग) के विजिट और उनके भाषण से समिति दृष्टि की डॉक्टरों को प्रेरणा मिली है जो देश में ग्राहकों के लिए कारोबार को सहायक होगा।
दीर्घ सेवा का सलाम

श्री जेलज आर खाले, संवर प्रवेंदक, वापार - 30 वर्ष
श्री मुशारीफ ताल, सरकारी गाइड, द.से. - 25 वर्ष
श्रीकेशव मार्की, अधिकारिक, सीटेल 35 वर्ष
श्री सत्याचार गुड्डा, मालाव, उत्तर - 25 वर्ष
श्री अर्जुन शिवार, उप प्रवेंदक (परिचालन) शहजांपुर - 25 वर्ष
श्री क्याम ताल दुल्लू, होस्ड हरियाणा, उत्तर - 30 वर्ष
श्री एमस्टैन्ड, जी.पी.सी, शहजांपुर - 25 वर्ष

सेवाचित्रिति
श्री गुरुद्वार सिंह, अंतर्ज्ञ, अंतर्ज्ञ संबंध, माससंस उत्तर दिनांक 31.01.2012 को सेवाचित्रिति हुई। इस अवसर पर श्री गुरुद्वार सिंह के समाज में एक समारोह आयोजित किया गया। श्री सिंह ने दिनांक 18.07.1979 को गुरुद्वार सिन्धुदुर्ग में एक अंतर्ज्ञ के एक पार कार्यालय समान प्ररक्षा दिनांक 18.08.2005 से बे माससंस उत्तर भाग में कार्यरत रहे। उन्होंने तकनीक 32 वर्ष कार्यालय की सेवा की। श्री सिंह को सुधी सेवाचित्रिति प्रदान की शुभकामनाएं।

श्री उपकर सिंह
श्री विश्वेश महताकर
श्री मीना कोहा
श्री गुप्ता उरवी
श्री जीताल कर्नल
श्री निर्मल कुमार महमूद, ईएफ गी विभाग, द.से. - 30 वर्ष
हम हिंदुस्तानी प्रतियोगिता

हम चाहते हैं कि ये हिंदी विदेशीय विशेषज्ञों की जरूरतों को पूरा करें, और इस प्रतियोगिता में हिंदी का मूल्यांकन किया जा सके।

1. श्रीमती सुमना वेंकट, (3405) एच एच एस (पूर्व)
2. श्री प्रथम हेंद्र, (374690) एच एच एस (पश्चिम)
3. श्रीमती विकास गुप्ता, तमिलनाडु (353800) एच एच एस (पश्चिम)
4. श्रीमती जया इंद्रजीत, (34167) एच एच (पश्चिम)
5. श्री जनरल गोपाल, (328289) सहयोगी कित कीत कॉमन, पूर्व हिंदी क्षेत्र, सीटल की ओर से सभी विदेशीयों को हार्दिक बधाई ।
भारत पेट्रोलियम कार्य करने हेतु सर्वश्रेष्ठ स्थान है, क्योंकि उपयुक्त रुप से सुरक्षित और सुसंगठित इसकी अलग ही पहचान है।

जान है तो जहाँ है, इसीसे सुरक्षा के पंच-पंजी का कार्य करता ध्यान है।

सभी गृहगुर्गों के जुड़े पर 'जानवरों खाना पत्तों पार' का गान है।

मोट बराबर तोला का, समृद्ध रखता ध्यान है।

इसकी गुणवत्ता और सेवा संकल्पना पर हमे अभिमान है।

करता हूं गुणगान, भारत पेट्रोलियम हमारा महान है।

इसी से हमारा मान-समान, इससे ही हमारी पहचान है।

अधिकारी और कर्मचारी सब इसकी जान है, जहाँ हमारी आन आन बान और शान है।

एल्पीजी रिटेल, एचपीएम, आईएमजी और रिफाइनरी इसकी पहचान है।

अब तो देश के बाहर हर देश में तेल चौजने में इसका ध्यान है।

मुंबई, कोलकाता, पेणे और दिल्ली, अधिकारी जी के चतुर्दश कमन हैं।

पूर्वोत्तर में नुमालोगा, दक्षिण कोंचिंग, पश्चिम, मध्य भारत वीना-ओमन है।

दक्ष मंच, प्रशन मंच न जाने और कितने अभिव्यक्त हैं।

बीमारी में एक नया नाम, एक नया निशान है।

शाह्क संस्थान भारत पेट्रोलियम का दीन, धर्म और ईमान है।

क्योंकि भारत पेट्रोलियम कार्य करने हेतु सर्वश्रेष्ठ स्थान है।

राजकुमार यहलो

कर्मचारी परिसंघ

क्रिमन

साल की क्रिमन उत्साह से पूछत, जो फेर हुआ हो।

महीने की क्रिमन उस सीख से पूछत, जिसे पिछले महीनों ने नहीं।

सवेरे की क्रिमन उस से पूछत, जो पुराना हस्ताक्षर में रहा हो।

पंडे की क्रिमन उस से पूछत, जिनसे किसी का इंतजार किया हो।

मिट्ट की क्रिमन उस ब्यक्ति से पूछत, जिसने टेन मिस्ट की हो।

रोकेंड की क्रिमन उससे जाने, जो दुर्घटना से बाल-बाल बचा हो।

सोबनींदिन सिम्बावाल

अतिथि संबंध, उपर वार्ता
पेड़ो प्लास पाठकागण सर्वेक्षण

पेड़ो लघु पाठकागण सर्वेक्षण में आकर्षित ज्ञानी हैं। यह स्पष्ट है कि अवधारणा एवं समस्या सेटअप हेतु उपलब्ध मूल्यांकन विश्वास की।

1. उपरोक्त पेड़ो प्लास आपने कैसे समझा?
   - [ ] हाँ अंक
   - [ ] अभाव अंक
   - [ ] ज्ञानी कैसे करें?
   - [ ] आपकी अंक वृत्त बनाए?

2. अन्य बारे में विवरण के लिए कौन सा विश्वास की?
   - [ ] अवधारणा में स्पष्ट उपयोग
   - [ ] विवरण के लिए अवधारणा समस्या सेटअप
   - [ ] ज्ञानी कैसे करें?
   - [ ] ज्ञानी कैसे करें?

3. कुल उपरोक्त पेड़ो प्लास का विवरण कैसे कार्य करें?
   - [ ] अवधारणा का विवरण करें?
   - [ ] अवधारणा का विवरण करें?
   - [ ] ज्ञानी कैसे करें?
   - [ ] ज्ञानी कैसे करें?

4. कुल उपरोक्त पेड़ो प्लास का विवरण कैसे करें?

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<thead>
<tr>
<th>विषय</th>
<th>ज्ञानी</th>
<th>आकर्षित</th>
<th>अवधारणा</th>
<th>उत्तर</th>
<th>ज्ञानी उत्तर</th>
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5. पेड़ो लघु पाठकागण के बारे में बांझी में ज्ञानी उपयोग का कितना?
   - [ ] अवधारणा का विवरण करें?
   - [ ] अवधारणा का विवरण करें?

6. उपरोक्त पेड़ो प्लास का विवरण कैसे करें?
   - [ ] कैसे लघु पाठकागण का विवरण करें?
   - [ ] ज्ञानी कैसे करें?
   - [ ] ज्ञानी कैसे करें?

7. कुल उपरोक्त पेड़ो प्लास का विवरण कैसे करें?

8. अपने उपरोक्त पेड़ो प्लास का विवरण कैसे करें?

9. अपने उपरोक्त पेड़ो प्लास का विवरण कैसे करें?

10. उपरोक्त पेड़ो प्लास का विवरण कैसे करें?

11. कुल उपरोक्त पेड़ो प्लास का विवरण कैसे करें?

कृपया जल्दी समय दें कि जानकारी जारी की जाए।

12. भारत पेड़ो प्लास के बारे में ज्ञान का कितना संग्रह करें?
   - [ ] ज्ञानी कैसे करें?
   - [ ] आकर्षित कैसे करें?

13. आपका अंक कैसे करें?
   - [ ] 25 रूपये का रूपया
   - [ ] 25 रूपये का रूपया
   - [ ] 25 रूपये का रूपया
   - [ ] 25 रूपये का रूपया

14. आप कैसे करें?
   - [ ] सोशल
   - [ ] ग्रुप

अपना आवेदन प्लास पेड़ो प्लास पर संदर्भ न्यूजीलैंड की जानकारी दें।

पेड़ो प्लास पाठकागण सर्वेक्षण में भाग लेने के लिए टैक्स करें।

आपको पेड़ो प्लास पाठकागण सर्वेक्षण में भाग लेने के लिए टैक्स करें।
Welcome to the Petro Plus Readership Survey! Kindly spare a few moments of your time to give us your valued opinion.

1. How often do you read Petro Plus?
   - Every issue
   - Most issues
   - Occasional issues
   - Never read an issue

2. Please tick the topics that interest you:
   - Business and Strategy:
     - Messages from C&MD/Directors/Business heads
     - Corporate news
     - Oil & Gas Industry
     - Automobile Industry
   - General Interest Topics:
     - Art & Culture
     - Global & International issues
     - Letters to editor
     - Travel & Leisure
     - Health Care
     - Management Topics
     - Safety
     - Family

3. Please suggest any new topics that you wish Petro Plus should cover:

4. Please rate the quality of Petro Plus on the following:

<table>
<thead>
<tr>
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<th>Excellent</th>
<th>Good</th>
<th>Average</th>
<th>Poor</th>
<th>Very Poor</th>
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<tr>
<td>Content</td>
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5. “Petro Plus strengthens my personal connection to Bharat Petroleum as it...”
   - Motivates me
   - Helps me improve my job performance
   - Serves as a source of information
   - Other: __________________________

6. What actions have you taken as a result of reading Petro Plus?
   - Initiated or participated in an activity
   - Published an article in Petro Plus
   - Shared information with staff/colleague
   - Contacted other business associates
   - Wrote a letter or e-mail to the editor
   - Other: __________________________

7. What article/topic has been the most memorable in the last year?

8. What is it that you like most about Petro Plus?

9. What is it that you like least about Petro Plus?

10. What are the articles/topics you would like to contribute to Petro Plus?
    - Personal achievements
    - Stories
    - Poems
    - Travelogues
    - Photographs
    - Others

11. Are there any changes or improvements you would like to suggest in Petro Plus?

12. What is your relationship to Bharat Petroleum?
    - Staff
    - Pensioner
    - Business Contact
    - Other

13. What is your age?
    - Under 25
    - 25 to 34
    - 35 to 49
    - 50 to 64
    - 65 and over

14. What is your gender?
    - Female
    - Male

Your communication address: (OPTIONAL)

Name & Designation: ________________________________________________
Location/Address: ________________________________________________
Contact No: _____________________________________________________
Email: __________________________________________________________

Thank you for participating in the Petro Plus Readership Survey!!
Your views will definitely help us to provide you with the kind of magazine you want!

PLEASE SEND YOUR FEEDBACK TO:
THE EDITOR, PETRO PLUS, BRAND & PR, BHARAT PETROLEUM CORPORATION LTD.
Bharat Bhavan, 4 & 6 Currimbhoy Road, Ballard Estate, PB No: 688, Mumbai- 400 001.
Our C&MD, Mr. R.K. Singh appreciates the visual feast!

Pics from a photographic exhibition by Sunil Kambli, TDU