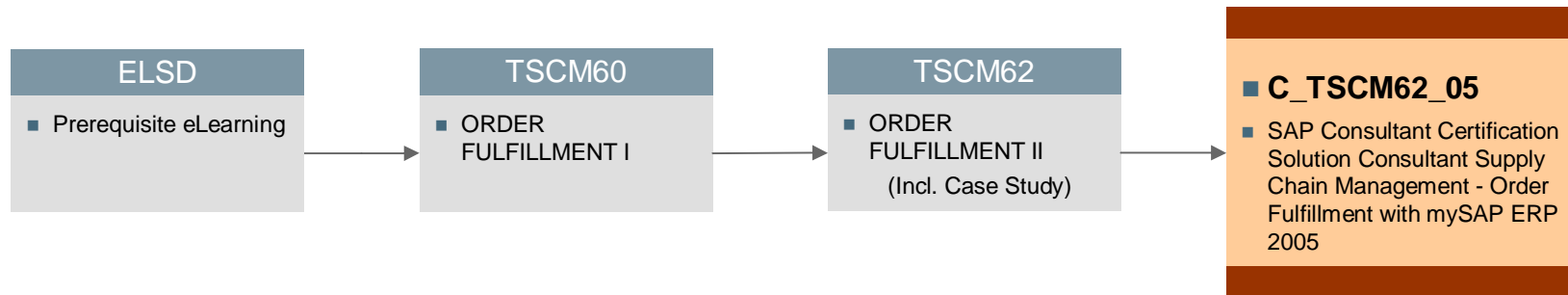


# SCM - Order Fulfillment (ECC 6.0)



Code & Collection	Minimum Duration	Maximum Duration	Certification Code
ELSD - SAP125 (Col 62), ERP001 (Col 62), SAP200 (Col 44) & SM001 (Col 62)	5 Days	5 Months	C_TSCM62_05
TSCM60 (Col 62)	10 Days	10 Weeks	
TSCM62 (Col 62)	10 Days	10 Weeks	

**Material provided to the candidate: 4 books**  
 TSCM60 : Part1 & Part 2  
 TSCM62  
 TSCM64

# COURSE DESCRIPTION: SAP NAVIGATION 2005

## Course: SAP125

### Course Version: 062

#### Prerequisites

##### Essential

- None

##### Recommended

- There are no required prerequisites for taking this course; however, it is recommended that learners have a basic knowledge of Windows.

#### Duration

- 2 hours

#### Goals

- familiarize with key terms
- navigate within the SAP system.

#### Audience

- Beginner users
- Project team members
- Project leaders
- Support personnel
- SAP consultants
- Technical consultants
- Sales
- Super users
- End users

#### Software

- ERP ECC 6.0

#### Content

- The SAP Navigation 2005 course is designed to familiarize learners with key terms and how to navigate within the SAP system. You will be introduced to the key areas of SAP screens, fields, and features. You will also be introduced to ways in which you can obtain additional help, modify and customize the look of your SAP system, as well as apply more advanced skills.

#### Notes

- Course length: 2 hours

# COURSE DESCRIPTION: MANAGEMENT EMPOWERED BY SAP ERP

## Course: ERP001

### Course Version: 062

#### Prerequisites

##### Essential

- None

##### Recommended

- First Experience in SAP Navigation (covered i.e. by e-learning SAP125 SAP Navigation 2005 )
- Overview of SAP Business Solutions (covered i.e. by e-learning SAP130 Solutions Powered by SAP or classroom course SAP01 SAP Overview )

#### Duration

- 

#### Goals

- Explain how SAP ERP streamlines and accelerates the business processes of a typical organization.
- Provide an overview of SAP ERP and its components relevant for Managers, Business and Strategy Consultants.
- Explain how SAP ERP, powered by SAP NetWeaver, enables integration of various business processes and solutions.
- Explain how SAP ERP assists an organization in making informed business decisions with accurate data reporting and analytics.
- Explain how SAP NW BI Business Planning and Simulation (SAP BW- BPS) assists in strategic and operational planning and decision making.
- Give examples of how SAP ERP Operations increases employee productivity.

#### Audience

- Executives and Managers
- Business & Strategy Consultants
- People interested in SAP ERP
- Client Cross Functional Users
- Project Team Members
- Super Users

#### Software

- SAP ERP 6.0, SAP NW 7.0

#### Content

- SAP ERP - Overview, positioning and components
- SAP ERP powered by SAPNetWeaver and its components
- Highlighted Analytics & Reporting functionality in BW and SEM for improved business decision making and control
- Strategic Business Planning in BW-BPS and Planning Integration aspects with other components
- Highlight how SAP ERP helps to increase the user productivity by decreasing efforts through automation, centralization and standardization. This will be explained with several examples like e- Procurement, RFID and Mobile Sales

## Notes

- Course length approximately: 4 hours, inexperienced users might need more time

# COURSE DESCRIPTION: ORDER TO CASH

## Course: SAP200

### Course Version: 044

#### Prerequisites

##### Essential

- SAP e-Learning Advisor
- Solutions Powered by SAP
- SAP Basic Navigation Features

##### Recommended

- Basic knowledge of HR functions and terms
- Working knowledge of Microsoft office and internet browsers

#### Duration

- 8 hours

#### Goals

- Make informed business decisions that are founded on a conceptual understanding of SAP's Order to Cash business solutions
- Bring your SAP Order to Cash product knowledge to a baseline level that will enable you to participate effectively in more detailed courses.
- Identify how a company can use SAP solutions to support and optimize its Order to Cash business process.

#### Audience

- Those new to SAP
  - Project team
  - End users
  - SAP consultants
- Super users (particularly who need to learn another business process outside their specialty)
- IT business analysts

#### Software

##### Content

- Marketing and Campaign Management
- Sales Processing – Customer View
- Sales Processing – How it Works
- Logistics Execution of Customer Sales
- Billing/Invoicing Your Customer
- Addressing Customer Sales Queries
- Customer Payment/Accounts Receivable
- Sales Management Reports

#### Notes

- Course length: 8 hours

# COURSE DESCRIPTION: INTRODUCTION TO SAP SOLUTION MANAGER

**Course: SM001**

**Course Version: 062**

## Prerequisites

Essential

- Basic knowledge of SAP systems

Recommended

- None

## Duration

- 2 hours

## Goals

- Define the concept of the SAP Solution Manager
- Discuss the tools provided by the SAP Solution Manager

## Audience

- Consultants
- Project Managers
- Project Team Leads
- Project Team Members
- IT Service Desk Managers
- IT Service Desk Members

## Software

- Solution Manager 4.0

## Content

- This course is meant to familiarize you with the principles and terminology of the SAP Solution Manager. You will be introduced to the benefits of using the SAP Solution Manager during the implementation of your SAP solutions and during ongoing support and operations.

## Notes

- Course length: 2 hours

# COURSE DESCRIPTION: ORDER FULFILLMENT I

## Course: TSCM60

### Course Version: 062

#### Prerequisites

##### Essential

- Business knowledge of sales and distribution processing
- The following are included in posting TSCM60:
- SAP125 [SAP Navigation 2005](#)
- ERP001 [Management Empowered by SAP ERP](#)
- SAP200 [Order to Cash](#)
- which you must study in your own time before the start of course TSCM60

##### Recommended

- None

#### Duration

- 10 days

#### Goals

- Execute the main business procedures involved in sales and distribution processing
- Implement the main functions and Customizing settings in sales and delivery processing

#### Audience

- Solution consultants responsible for implementing order fulfillment with SAP SCM

#### Software

- ERP ECC 6.0

#### Content

- Processes in sales and distribution: organizational structures in sales and distribution, working with customer and material master data in sales and distribution, overview of the process chain for sales order processing, introduction to pricing in sales and distribution, introduction to the availability check, sales and distribution processing with make-to-order production, credit memo processing and returns processing, introduction to sales and distribution reporting
- Sales: Creating and processing sales orders, sales document types, item categories, schedule line categories, document flow and copying control, partner determination, contracts and scheduling agreements, special business transactions, incompleteness logs, material determination, material listing/exclusion, product selection, free goods
- Mini case study in sales
- Delivery processes: Controlling inbound and outbound deliveries, creating and processing deliveries, processing handling units within delivery processing, picking, packaging, goods receipt and goods issue

#### Notes

- To ensure that you retain the knowledge gained in this course and successfully complete the certification examination at the end of course TSCM62, we recommend that you consolidate the content in your own time after the course.
- SAP200 is only available in English language.

# COURSE DESCRIPTION: ORDER FULFILLMENT II

## Course: TSCM62

### Course Version: 062

#### Prerequisites

##### Essential

- TSCM60 [Order Fulfillment I](#) [The following are included in posting TSCM62:](#)
- SM001 [Introduction to SAP Solution Manager](#)
- which you must study in your own time before the start of course TSCM62

##### Recommended

- None

#### Duration

- 10 days

#### Goals

- Implement functions and make Customizing settings in pricing and billing
- Use functions and Customizing settings in general sales and distribution processes such as output and text determination
- Utilize your knowledge directly as a junior consultant in your first period of practice

#### Audience

- Solution consultants responsible for implementing order fulfillment with SAP SCM

#### Software

- ERP ECC 6.0

#### Content

- Definition and maintenance of prices, surcharges, and discounts
- Setting up condition tables, access sequences, and condition types as part of pricing
- Using prices and other conditions in sales documents
- Promotions and sales deals
- Rebate processing
- Mini case study in pricing
- Controlling billing documents
- Creation forms and settlement forms for billing documents
- Billing plans and down payments
- Revenue account determination, business area account assignment, features of the SD-FI interface
- Message determination
- Text determination
- Integrated case study: implementation of a fictitious demo company using specific business processes, configuration and mapping of the company structure, master data, and business processes in the SAP system Review and certification preparation
- Certification examination for Solution Consultant SCM - Order Fulfillment with mySAP ERP 2005 on the content of the courses SAP125, ERP001, SAP200, TSCM60, SM001, TSCM62

## Notes

- To ensure that you retain the knowledge gained in this course and successfully complete the certification examination at the end of course TSCM62, we recommend that you consolidate the content in your own time after the course.